



ARRA Readiness Assessment for Hospitals

Our Readiness Assessment offering will help build a strong foundation that enables the successful implementation of an Electronic Health Record system that ultimately meets the federal standards for “meaningful use.”

ARRA Readiness Assessment

The American Recovery & Reinvestment Act (ARRA) provides both opportunities and challenges for healthcare organizations. Our Readiness Assessment offering will help you build a strong foundation that supports a successful implementation of an Electronic Health Record (EHR) system to help you meet the federal standards and help qualify your organization for incentive payments.

Our ARRA Readiness Assessment includes a comprehensive and systematic review of your organization’s current state of EHR technology, information management systems, interfaces, integration, and interoperability as required under the new law. The assessment also considers process changes to be considered in order to meet the new “meaningful use” requirements. Once Dell Services completes the assessment, you will receive a detailed audit and evaluation of your current operations related to strategic and operational readiness to achieve all ARRA-related EHR mandates and requirements (as they are currently published). The assessment audit will also provide recommendations regarding technology and clinical operations that would better enable your organization to achieve “meaningful use” of EHR technology by Fiscal Year 2011.

The Dell Services ARRA Readiness Assessment will:

- Identify recommendations for your organization’s strategic, operational, and technology plans in order to enhance the likelihood of obtaining ARRA incentive funding and to avoid penalties.
- Create recommendations that will help optimize the use of EHR technology, evidence-based medicine, clinical

protocols, and technologies to improve communications, quality of care, and exchange of health information.

- Provide support as you assess vendor selection criteria or evaluate existing EHR systems and other applications to advance adherence with technology certifications, interoperability, and health information data exchange capabilities.
- Create recommendations to improve data governance, management, collection, and reporting processes to drive appropriate and adequate measurement and submission of “meaningful use” indicators.
- Help mitigate risks by providing recommendations to improve existing data security and privacy policies, procedures, and processes to ensure integrity and reliability of systems, portals, and end-user access.

The Dell Services Difference: Deep Industry Expertise

As the market leader in providing technology solutions to the healthcare industry, Dell Services has extensive expertise in strategic planning, operational change management, and regulatory adherence. Our consultancy teams have worked with some of the largest, most complex healthcare organizations in the world and that 20 plus years of industry experience enables our company to provide you with the insights you need to successfully implement a comprehensive EHR solution that will help you meet ARRA mandates and requirements.

Our ARRA Assessment teams, which will include at a minimum an experienced healthcare consultant and a technology / application specialist, employ a holistic approach to assessing your system by involving all key stakeholders, from technologists to clinical providers, so you can be sure that your future implementation plans will improve end-user adoption and satisfaction while addressing the new EHR implementation and reporting requirements and mandates.

Our Approach and Methodology

To meet your organization's unique goals and achieve sustainable results, Dell Services uses our proven and proprietary ADOPTS methodology throughout the ARRA Readiness Assessment. The ADOPTS methodology encompasses a framework of six key phases: Assess, Design, Optimize, Prepare, Transform, and Sustain. The Assessment phase of this methodology will be the focus of this service offering. Using a set of formalized tools, interview guides, and assessment checklists, we will conduct a systematic review of your organization's electronic health record, interoperability capacity, "meaningful use" capacity, security and privacy processes, and data management systems. This proven framework will ensure that once the assessment is complete, you will have information, technology recommendations, and change management insights you can use to address the stipulated requirements under the ARRA.

Duration

The ARRA Readiness Assessment service typically spans two to four weeks, depending on the size and complexity of your organization. During that time, the Dell Services team will orchestrate and deliver the ARRA Readiness Assessment service.

Deliverables

Deliverables for the ARRA Readiness Assessment service will be practical, implementation-ready deliverables including but not limited to:

- A formal dashboard-style report of findings with recommendations for improvement to successfully implement EHR technology covering the following topics:
 - » Technology
 - » Privacy / Security
 - » Information Management
 - » Meaningful Use
- An executive presentation that outlines the key components of the ARRA legislation, the assessment approach, key findings, and recommendations critical to a successful EHR implementation.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.