



Electronic Health Record and Practice Management Technology Hosting

Physician Services Integration

A primary strategy to improve healthcare services and remain competitive in the marketplace is through new technologies for Electronic Health Record (EHR) and practice management. As healthcare practitioners lead the charge to improve patient care, it is anticipated that these technologies will enable ambulatory care providers to not only achieve compliance with emerging regulations, but also to accurately capture and retain patient information for easier access.

While the advantages of having a comprehensive EHR solution are many, the complexities and costs to implement an effective system are challenging for most practices. With more than two decades of healthcare experience, Dell Services can help address those challenges. This expertise provides a range of medical application, practice management, and EHR hosting services designed for most ambulatory practices.

End-to-End Solutions Deliver Greater Value

Our solutions provide quick implementation and predictable costs along with seamless and secure access to patient information. Backed by unparalleled industry experience, we integrate leading-edge hardware, software, and connectivity technologies to deliver end-to-end solutions that are easy to implement into any medical practice. Redundant data center services, SAS70 audited facilities and processes, and 24x7 monitoring and support provide a secure, highly stable environment that enables access to critical patient data when needed. Our technology and processes can help to meet HIPAA privacy regulations.

Combined with the healthcare business experience provided by the Dell Services physician services team, turnkey solutions from our hosting team can improve any practice by addressing technology needs and streamlining processes. This powerful combination of technology and expertise can help hospital-affiliated physician groups, private practice groups, and academic faculty practices develop customized solutions for EHR optimization. In addition, we can assist with clinical adoption strategies and enhance revenue cycle management.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.

Getting started is simple:

- Short implementation and quick go-live — a system can be up and running in 30 days
- No up-front costs and predictable incremental costs
- No capital investment
- No hardware support required
- No learning curve for IT staff