

# Supplier Quality Program Management



Perot Systems, a worldwide total solutions provider, is one of only a few organizations to have been ISO 9002-certified and rated at Capability Maturity Model-Integrated (CMMI) Level 3 by the Software Engineering Institute (SEI). ISO emphasizes proactive quality assurance that saves money by avoiding problems rather than resolving them. CMMI saves money by helping organizations mature their people, process, and technology assets to improve long-term business performance. Perot Systems uses these standards to ensure the principles and practices we incorporate are integral to achieving quality assurance and business excellence goals. To further optimize overall program management, we help you maximize your profits by tailoring solutions to manage your suppliers, contractors, and subcontractors.

## Supplier, Contractor, and Subcontractor Quality Management Programs

Consolidating quality programs achieves significant economies of scale in the costs of implementing business management systems. Perot Systems can help you customize a quality management system (QMS) scaled specifically to your needs, and then expand that QMS to consolidate your supplier, contractor, or subcontractor quality initiatives under one managed program. Not only does this consolidated QMS save you money, but your suppliers, contractors, and subcontractors can implement their own ISO- and CMMI-compliant business systems much more cost effectively. All parties reap the benefits of improved incoming quality; reduced inspection, management, and rework costs; and improved overall performance.

## Preferred Supplier Programs

Many organizations spend a lot of money inspecting incoming supplier products and services to verify that they are defect-free. Perot Systems' preferred supplier program identifies vendors who consistently demonstrate that their products and services are delivered on time, within budget, and at appropriate quality levels. Products and services from those preferred suppliers are ordered, delivered, and integrated with little or no additional cost for quality checks. Perot Systems qualifies suppliers and vendors by ensuring they have a reliable QMS that is based on a recognized standard such as the ISO 9001 or CMMI. We can tailor our QMS approach and its proven processes and procedures to help you identify and qualify preferred suppliers for your organization. Our QMS can provide important information about the quality of your suppliers, contractors, and subcontractors—both individually and consolidated as groups.

## Benefits of Implementing an ISO 9000- or CMMI-Compliant QMS

### Lower Costs

- Improved productivity
- Early defect identification/ prevention
- Reduces cost of customer oversight

### Improved Customer Satisfaction

- Better schedule performance
- Improved cost performance
- Fewer post-production defects

### Increased Revenues

- Discriminator during contract awards
- Win more contracts

8270 Willow Oaks Corporate Drive  
Fairfax, VA 22031  
main: 703 289-8000  
government@ps.net

[WWW.PEROTSYSTEMS.COM/GOVERNMENT](http://WWW.PEROTSYSTEMS.COM/GOVERNMENT)