

ITES-2S Ordering Guide



Information Technology Enterprise Services – 2 Services (ITES-2S)

Contract # W91QUZ-06-D-0011

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I. ITES-2S GENERAL INFORMATION

The ITES-2S scope will include a full range of services and solutions necessary for the Army to satisfy its support of the Army enterprise infrastructure and infostructure goals with Information Technology (IT) services worldwide. The scope includes the Command, Control, Communications, Computers, and Information Management (C4IM) requirements as defined in Army Regulation 25-1 (AR 25-1).

ITES-2S contemplates services-based solutions under which contractors may be required to provide a full range of IT equipment. Therefore, end-to-end solutions to satisfy worldwide development, deployment, operation, maintenance, and sustainment requirements are included. Additionally included is support to analyze requirements, develop and implement recommended solutions, and operate and maintain legacy systems, and equipment. It is the intention of the Government to establish a scope that is broad, sufficiently flexible to satisfy requirements that may change over the period of performance, and fully comprehensive so as to embrace the full complement of services that relate to IT.

The U.S. Army, Department of Defense, or any other Federal Agency will be authorized to fulfill requirements under ITES-2S.

ITES-2S Task Areas

The IT services solutions are categorized in the list of task areas identified below. The task areas are further subdivided into sub-task areas to further define the scope of the task areas. This list of sub-tasks is not considered to be inclusive of all sub-tasks within each task area. Specific details of task assignments, deliverables, documentation, training, applicable government/department/industry standards, etc., will be provided within individual task orders.

- ▶ Business Process Reengineering (BPR)
 - Functional Requirements Decomposition
 - IT Capital Planning
 - Gap Analysis
 - Risk Management
 - Workflow Analysis
 - Information Systems Security
 - Computer Security Awareness and Training
 - Computer Security Incident Response
 - Information, System, Data, and Physical Security
 - Mainframe Automated Information Security Support
 - Information Assurance
 - Disaster Recovery
 - Continuity of Operations
 - Contingency Planning
 - Remote Monitoring/Intrusion Detection

- Security Architecture Design
- Security Hardening
- Secure Video Teleconferencing
- System Certification and Accreditation (DITSCAP)

▶ Information Technology Services

- Biometrics
- Configuration Management
- Capacity Management
- Computer Aided Design/Engineering/Management (CAD/CAE/CAM)
- Computer Systems Administration, Management, and Maintenance
- Design/Specifications for Information Systems
- Data and/or Media Management
- Database Applications Development
- Design/Specifications for Information Dissemination
- DODAF Based Operational & System Architecture Design & Development
- Economic/Business Case Analysis (Cost/Benefit and Risk)
- Independent Validation and Verification (IV&V)
- Internet/Intranet/Web Applications/Network Computing
- Legacy Systems Modernization
- Performance Benchmarking/Performance Measurements
- Simulation and Modeling

- Software/Middleware Development
 - Source Data Development
 - Statistical Analysis
 - Systems Development and Software Maintenance
 - Systems Programming
 - Video Teleconferencing
 - Voice over Internet Protocol (VOIP)
 - Web and Computer Systems Decision Support Tools
 - Web Enabled Applications

- Enterprise Design, Integration, and Consolidation
 - Information and Knowledge Engineering
 - Integrated Solutions Management

- Knowledge Engineering/Management
- Market Research and Prototyping
- Measuring Return on Investment (ROI)
- Earned Value
- Compliance with Interoperability Standards
- Product Integration Reliability and Maintainability
- Requirements Analysis
- Reverse Engineering
- Software Engineering
- Software Life Cycle Management
- Systems Integration
- Technology Insertion
- Test and Evaluation
- Wireless Networking

- Education/Training
 - User Training
 - Wargaming, Experimentation, Scenario Design & Execution
 - Instructional Design, and Modeling & Simulation
 - Design & Execution of Computer-generated Imaging Training

- Program/Project Management
 - Strategic Enterprise IT Policy and Planning
 - Change Management
 - Program Assessments and Studies
 - IT Strategic Planning Program Assessment and Studies
 - IT Project Cost & Schedule Management
 - IT Strategic Planning
 - Management/Administrative Support/Data Entry
 - Deployment Management

- Systems Operation and Maintenance
 - Computer Center Technical Support
 - Commercial Off-the-Shelf Software Products and Support
 - Commercial Off-the-Shelf Software Products and Support
 - Computer Systems Administration

- Computer Systems Facilities Management and Maintenance
 - Licensing Support
 - Software License Management
 - Legacy Systems Maintenance
 - Network Management
 - Help Desk Support Desktop Support
 - Property Management
- Network Support
 - Network and Telecommunications Infrastructure Support
 - Office Automation Support
 - Seat Management / Asset Management

II. TEAM PSGS

As prime contractor, PSGS has assembled a Team of world class contractors, which have extensive operational experience with the Army's sustaining base and tactical IT environments, fully understand the installation and field user's mission requirements, and possess the geographical reach and depth across CONUS and OCONUS to address the overall Army enterprise infrastructure. The PSGS Team has the requisite expertise and in-depth experience necessary to respond to Task Order Requests (TORs), and we look forward to becoming the Army's premier ITES-2S provider.

PSGS is a \$2B business process and information technology services and solution company. We are a Gartner Magic Quadrant Leader in outsourcing services, and our Government Services business unit has been assessed at SEI CMMI level 3 and has achieved ISO 9001:2000 certification. We are recognized by the Software Engineering Institute (SEI) as an Authorized Transition partner to deliver CMMI consulting, training and appraisal services, and have assisted numerous customers, such as the US Army Information Technology Agency and Department of State Systems Integration Office, achieve higher assessed levels of CMMI maturity.

For the ITES-2S contract, PSGS has assembled a team of large and small business subcontractors with extensive experience in the delivery of cost-effective, innovative IT solutions to the Army as well as to a broad spectrum of both government and commercial customers.

- ▶ Advanced Concepts, Inc. (ACI), <http://www.aci-hq.com>
- ▶ Bearing Point, <http://www.bearingpoint.com>
- ▶ Black Box Network Corp., <http://blackbox.com>
- ▶ BMC, <http://www.bmc.com>
- ▶ Camber, <http://www.camber.com>
- ▶ Castillo Technologies, <http://www.castillotechnologies.com>
- ▶ Ciber (RSI), <http://www.ciber.com>
- ▶ Compubahn, <http://www.compubahn.com>
- ▶ Computer Associates, <http://www.ca.com>
- ▶ CTI, <http://www.qwest.net>
- ▶ Daston Corporation, <http://www.daston.com>
- ▶ Data Networks Corporation, <http://www.dncx.com>
- ▶ Dell, <http://www.dell.com>
- ▶ Digicon, <http://www.digicon.com>
- ▶ EMC, <http://www.emc.com>
- ▶ EMI, <http://em-i.com>
- ▶ GTSI, <http://www.gtsi.com>
- ▶ High Performance Tech. Inc., <http://www.hpti.com>
- ▶ Hyperion, <http://www.hyperion.com>

- ▶ INDUS Corporation, <http://www.induscorp.us.com>
- ▶ ITS Corporation, <http://www.itsfed.com>
- ▶ Infocom Technologies, Inc, <http://www.infocomtechnology.com>
- ▶ Integrated Systems (ISI), <http://www.global-isi.com>
- ▶ Intermedia Group, Inc, <http://www.intermediagroup.com>
- ▶ INS, <http://www.ins.com>
- ▶ Jacobs, <http://jacobs.com>
- ▶ Logistics and Environmental Support Services Corporation, <http://www.lesco-logistics.com>
- ▶ Logistics Management Resources, Inc. (LMR), <http://www.lmr-inc.com>
- ▶ LogSec, <http://logsec.com>
- ▶ Maden Technologies, <http://www.madentech.com>
- ▶ Management & Engineering Technologies Int'l, Inc. (METI), <http://www.meticorp.com>
- ▶ ManTech Gray Hawk Systems Inc, <http://www.mantech.com>
- ▶ Marzik, <http://www.marzik.com>
- ▶ MicroSys, <http://www.microsysllc.com>
- ▶ MTC Technologies, <http://www.mtctechnologies.com>
- ▶ NEURALIQ, Inc., <http://www.neuraliq.com>
- ▶ Network Equipment Technologies, Inc., <http://www.net.com>
- ▶ Network Management Resources, Inc. (NMR), <http://www.nmr1.com>
- ▶ North Carolina Agricultural and Technology State University, <http://www.ncat.edu>
- ▶ Panum, <http://www.panum.com>
- ▶ PerformanceNet Management Group, LLC, <http://www.performancenet.org>
- ▶ Pinkerton Computer Consultants, Inc., <http://www.pcci.com> now Kforce, Inc. <http://www.kforce.com>
- ▶ Portal Dynamics, <http://www.portal-dynamics.com>
- ▶ RAM INC, <http://www.ramincorp.com>
- ▶ REMTECH, <http://remtech.com>
- ▶ Sabre Systems, <http://www.sabresystems.com>
- ▶ SERCO, <http://www.serco.com>
- ▶ SRA, <http://www.sra.com>
- ▶ Systems Support Alternatives, Inc., <http://www.ssai.com>
- ▶ Stanley Associates, <http://www.stanleyassociates.com>
- ▶ TRI-COR Industries, <http://www.tricorind.com>
- ▶ Trident Systems, <http://www.tridsys.com>
- ▶ Vangent (KEI Pearson), <http://www.vangent.com>
- ▶ Verizon Business, <http://www.verizonbusiness.com>

- ▶ Veteran Enterprise Technology Solutions, LLC, <http://www.vetsllc.com>
- ▶ Wire2net, LLC, <http://www.wire2netllc.com>

Team PSGS provides the responsiveness and agility of a small business and the best of breed information technology services of leading large businesses. We offer:

- ▶ A strong experienced IT prime contractor with ISO 9001-certified processes and successful management experience on large, multi-contractor, performance-based contracts.
- ▶ Proven track record in effectively managing agency-wide performance-based contracts deliver responsive solutions to a broad range of diverse customers
- ▶ World class information technology subcontractors with in depth understanding of Army transformation requirements and breadth and depth of resources across all ITES-2S task areas
- ▶ A team with national and international presence and demonstrated success in providing customer-focused enterprise solutions to Army requirements

Team PSGS provides proven technology processes and tools to deliver value-added services. We offer:

- ▶ Delivery of improved, lower cost IT services based on successful initiatives to consolidate servers, standardize desktops, and implement performance-driven SLAs
- ▶ Integrated user environments that leverage Active Directory and advanced knowledge management applications and tools to enhance information sharing
- ▶ Innovative application of leading edge technologies and business case analyses that have proven effective in reducing life cycle costs

Team PSGS provides management processes and a responsive organization to deliver customer satisfaction to the full spectrum of Army enterprise customers. We offer:

- ▶ A Quality Management System that supports successful performance by focusing staff on measuring, checking, and continuously improving service delivery processes
- ▶ A dedicated Performance Management Office with knowledgeable leaders to work closely with Army users to deliver responsive, cost-effective support
- ▶ An ITES-2S Web portal and electronic Management Information System to facilitate task initiation, monitor performance, control costs, and reduce administrative burden

This assembled Team of world-class contractors, with intimate understanding of the Army's IT transformation requirements, provides the experience across all ITES-2S task areas that will allow it to successfully accomplish the Army's IT transformation objectives.

III. POINTS-OF-CONTACT

PSGS Points-of-Contact

Name	E-mail	Phone	Fax
Kenneth Timmer – Program Manager	Kenneth.Timmer@mail.ps.net	703-289-3535	703-289-6930
Molly Currens – Contract Specialist	Molly.Currens@mail.ps.net	703-289-8275	703-289-6930
Jim Kline – Program Development	Jim.Kline@mail.ps.net	703-289-3540	703-289-6930
Kinga Berro – PMO	Kinga.Berro@mail.ps.net	703-289-8144	703-289 6930

Ordering assistance can be obtained by calling our commercial number 703-289-8000, toll-free number 1-888-560-9477, or via e-mail at ITES-2S@mail.ps.net

Government Points-of-Contact

ITEC4 Program Office

Chris Daoulas, Contracting Officer	chris.daoulas@itec4.army.mil	703-325-4573
Stacy Watson, Contracting Specialist	Stacy.Watson@itec4.army.mil	703-325-3315

CHESS Program Office

Marian Keitelman, COR ITES-2S	Marian.Keitelman@us.army.mil	732-427-6792
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IV. ORDERING

- A. Ordering will be decentralized. Ordering under the contract is authorized to meet the needs of the Army, Department of Defense, and other Federal Agencies. Task Orders may be placed by any Contracting Officer in the Army, Department of Defense, and other Federal Agency. There is no Agency pass-through or service fees associated with this contract. Individual task orders will be awarded by the Ordering Contracting Officers.
- B. Any request for deviation from the terms of this Contract must be submitted to Contracting Officer.
- C. All orders issued under this contract are subject to the terms and conditions of this contract. The contract takes precedence in the event of conflict with any order.
- D. All services under this contract will be ordered by issuance of written task orders in accordance with FAR subpart 16.5, Indefinite Delivery Contracts as implemented by DFARS 216.505, Indefinite Delivery Contracts. An appropriate order form (DD Form 1155) shall be issued for each order.
- E. The TO KO will initiate the task order process by the issuing a Task Order Request (TOR). All TORs will be issued via the ASCP it e-mart, <https://ascp.monmouth.army.mil/scp/index.jsp>. All task orders placed under this contract shall be in accordance with the Section J, Attachment 4, Task Order Procedures.
- F. The Contractors shall respond to all TORs within the proposal submission date, as specified in the TOR submittal instructions.
- G. The contractors are required to submit a response to all TORs. If unable to perform a requirement, the contractor shall submit a “no bid” reply in response to the TOR. All “no bids” shall include a brief statement as to why the vendor is unable to perform, e.g., conflict of interest.
- H. The contractor is responsible for all bid and proposal costs incurred in performance of the contract.
- I. Performance under orders shall commence only after receipt of an executed order via facsimile, e-mail, or by verbal direction from the TO KO. If verbal direction is given, written confirmation will be provided within five working days of the verbal order. The Government shall not be obligated to reimburse the Contractor for work performed, items delivered, or any costs incurred, nor shall the Contractor be obligated to perform, deliver, or otherwise incur costs except as authorized by duly executed orders.
- J. The TO KO reserves the right to withdraw and cancel a task if issues pertaining to the proposed task arise that cannot be satisfactorily resolved. The TO KO’s decision on each order shall be final and shall not be subject to protest under FAR Subpart 33.1, Protest, except for a protest that the TO increases the scope, period, or maximum value of the contract. The Army Contracting Agency, ITEC4 Ombudsman will review complaints from the contractors and ensure that all contractors are afforded a fair opportunity to be considered for each task order, consistent with the procedures in this contract.

V. TASK ORDER PROCEDURES

Definitions

“Fair Opportunity To Be Considered” means a process by which the Task Order Contracting Officer, after considering the circumstances of a given requirement, evaluates each contract holder’s ability to fulfill those requirements.

“Solutions Based Contract” means a contract encompassing the ability to obtain a complete solution under one contract vehicle from the analysis of hardware/software implementation to ongoing operation support of an IT solution. This may include the acquisition of hardware, software, and other products, as well as, incidental construction as part of the total solution. In obtaining the IT solution, the portion of services and other products provided may vary to deliver the service/solution required.

ITES-2S is a solution based contract and the contractor’s will be required to provide IT solutions services through the issuance of Task Orders (TOs). The IT solution services, including task and subtask areas, are indicated in Section 1, General Information. Samples of “total solutions”, as required by ordering agencies, may encompass solutions including, but not limited to the following:

- ▶ A single task area or involving functions from multiple task areas;
- ▶ Determination of the IT solutions required including providing specific technical details for implementation, and implementation of the solution;
- ▶ Acquisition, installation, fielding, training, operation, and life-cycle management of components and systems in the operational environments of US Army, DoD, and other Federal agencies.
- ▶ Providing hardware, software, incidental construction, or telecommunications products, in conjunction with all services needed to integrate a system, network, or other platform in order to meet a customer’s mission requirement;

“Ordering” terms are identified in Section IV “Ordering” above.

A. Ordering Process

Authority. The Task Order Contracting Officer (TO KO) will provide each contract holder with a fair opportunity to be considered for each Task Order. Orders under this contract are subject to FAR subpart 16.505 (orders exceeding \$2,500 and up to \$100,000), supplemented with respect to orders on behalf of DoD for services exceeding \$100,000, by DFARS 216.505-70.

Each order for services exceeding \$100,000 shall be placed on a competitive basis in accordance with DFARS 216.505 unless the TO KO waives the requirement on the basis of a written determination, using the justification and approval format in FAR 6.302-1. This competition requirement applies to orders placed by non-DoD agencies on behalf of DoD. Competition requirements are met only if the TO KO-

- ▶ Provides a notice of intent to purchase to all contractors under the contract, including a description of work to be performed and the basis upon which the selection will be made; and
- ▶ Affords all contractors responding to the notice a fair opportunity to submit an offer and to be fairly considered.

B. Waivers. Waivers that can be considered, are:

- ▶ The customer's need for services is of such urgency that providing such opportunity would result in unacceptable delays;
- ▶ Only one contractor is capable of providing services required at the level of quality required because the services ordered are unique or highly specialized;
- ▶ The order must be issued on a sole-source basis in the interest of economy and efficiency as a logical follow-on to an order already issued under the contract, provided that all awardees were given a fair opportunity to be considered for the original order;
- ▶ It is necessary to place an order to satisfy a minimum guarantee; or
- ▶ A statute expressly authorizes or requires that the purchase be made from a specified source (only applicable if services exceed \$100,000).

C. Task Order Request (TOR)

The TO KO will issue a Task Order Request (TOR) to all contractors unless a waiver has been documented. The TO KO should keep proposal submission requirements to a minimum. The contractors will submit a proposal as indicated in the TOR. Consider incorporating the following events or TO strategies in your TOR process, as applicable to your requirement:

- ▶ Release a Draft TOR for question and answer session;
- ▶ Conduct a site visit, due diligence session or TOR conference;
- ▶ Evaluate on the basis of oral proposals;
- ▶ Establish a web link to provide access to reference materials, or other appropriate task related Information; and
- ▶ Include priced option years

A TOR will include the following:

- ▶ Include a TOR transmittal letter identifying: TO strategy, contract type, proposal receipt date, and time, estimated contract start date, period of performance, name of incumbent contractor, and any other related information that is not contained in the other documentation.
- ▶ Either a Statement of Work (SOW), Performance Work Statement (PWS) or Statement of Objectives (SOO) (performance-based orders must be used to the maximum extent possible as required by FAR 37.102; Army requires justification for other than performance based)
- ▶ Instructions for submission of proposals, selection criteria factors, and other information deemed appropriate for the respective order. The TO KO, in conjunction with the requiring activity, may consider the following criteria (price or cost must be a factor in the selection criteria).

Technical/Management Approach

- Understanding of the requirement
- Technical and management approach
- Staffing Plan (e.g., skill mix, personnel experience or qualifications and their personnel availability, performance location)

- Areas of expertise
- Past performance on prior task orders under this contract (e.g., approach, personnel, responsiveness, timeliness, quality, and cost control) (Past Performance Information Management System (PPIMS) or Past Performance Information Retrieval System (PPIRS may be utilized, in lieu of requesting past performance information)
- Current distribution of workload
- Knowledge of the customer's organization
- Teaming arrangements (including subcontracting)
- Security (including clearance level)
- Performance-based approach
- Other specific criteria as applicable to the individual TO

Cost/Price

This part of the proposal will vary depending upon the contract type planned for the TO. It should include detailed cost/price amounts of all resources required to accomplish the TO, (labor hours, rates, travel, etc.). When competing for TO awards, the contractor is permitted to propose labor rates that are lower than those originally proposed and established in the Labor Rate Table, Section J, Attachment 1. The contractor shall fully explain the basis for proposing lower rates. The proposed, reduced labor rates will not be subject to audit, however, the rates will be reviewed to ensure the Government will not be placed at risk of nonperformance. The reduced labor rates will apply only to the respective TO and will not change the fixed rates in Labor Rate Tables. The level of detail required shall be primarily based on the contract type planned for use, as further discussed below.

- ▶ Fixed Price (FP) and Time and Materials (T&M). The proposal shall identify labor categories in accordance with the Labor Rate Tables, and the number of hours required for performance of the task. The proposal must identify and justify use of all non-labor cost elements. It must also identify any GFE and/or GFI required for task performance. If travel is specified in the TOR, air fare and/or local mileage, per diem rates by total days, number of trips and number of contractor employees traveling shall be included in the cost/price proposal. Other information shall be provided as requested in the proposal request.
- ▶ Cost-Reimbursement. Both "sanitized" and "unsanitized" cost/price proposals will be required for cost-reimbursement type task orders only. "Unsanitized" cost proposals are complete cost proposals which include all required information. "Sanitized" cost proposals shall exclude all company proprietary or sensitive data, but must include a breakdown of the total labor hours proposed and a breakout of the types and associated costs of all proposed ODCs. Unless otherwise noted, unsanitized proposals will only be provided to the TO KO, while sanitized proposals will be provided to the requiring activity. Cost/price proposals shall include, as a minimum, unless otherwise indicated in the proposal request, a complete Work Breakdown Structure (WBS), which coincides with the detailed technical approach; and provides proposed labor categories, hours, wage rates, direct/indirect rates, ODCs and fee. Cost-reimbursement proposals shall be submitted in accordance with FAR 52.215-20 - Requirements for Cost or Pricing Data or Information Other Than Cost or Pricing Data.

D. Award

After evaluation of proposals in accordance with the selection criteria, negotiations may be held. Otherwise, the Government will issue a TO (using an appropriate form DD1155) to the contractor whose proposal is most advantageous to the Government. Notification of award shall be provided to the participating contractor's, including, and at minimum, the awardee and award amount. In addition to any other data that may be called for in the contract, the following information shall be specified in each order as applicable:

- ▶ Date of order;
- ▶ Contract and order number (Note: Order numbering shall be in accordance with DFARS 204.7004 – Only the issuing office (ITEC4) is authorized to use the numbers 0001-9999). Contractors placing orders pursuant to FAR 51 authorization may use their own order numbers in accordance with their standard ordering formats, as long as their order numbers are not duplicative of Government order numbers assigned in accordance with this paragraph;
- ▶ Point of contact (name), commercial telephone and facsimile number, and e-mail address;
- ▶ TO KO's commercial telephone number and e-mail address;
- ▶ Description of the services and supplies to be provided, quantity, unit price and extended price, or estimated cost and/or fee/incentives;
- ▶ Performance period, including any option periods, for services and delivery of supplies, if applicable;
- ▶ Address of place of performance or delivery, if applicable;
- ▶ Packaging, packing, and shipping instructions, if any;
- ▶ Accounting and appropriation data and Contract Accounting Classification Reference Number (ACRN). (DFAS requires an ACRN(s) on all orders.)
- ▶ Specific instructions regarding how payments are to be assigned when an order contains multiple ACRNs, to permit the paying office to charge the accounting classification citations to the appropriate CLIN or SLIN. If more than one accounting classification citation applies to a single ordered CLIN or SLIN, identify each assigned ACRN and the amount of associated funds using for the CLIN or SLIN;
- ▶ Invoice and payment instructions to the extent not covered by the contract, as appropriate with the contract type of the order;
- ▶ Any other pertinent information

F. Contract Distribution

Distribution of orders shall be made by the contract ordering offices, in accordance with FAR 4.2, Contract Distribution, DFARS 204.2, Contract Distribution, and agency procedures.

G. Debriefings

If requested, the TO KO shall afford a debriefing to the Contractor. The debriefing procedures as described in FAR subpart 15.506 can used a guideline in developing the debriefing presentation, as applicable to the TO competition.

VI. ITES-2S TERMS AND CONDITIONS

Contract Number:	W91QUZ-06-D-0011
Contract Type:	This is an Indefinite-Delivery/Indefinite-Quantity (ID/IQ) contract under which it is planned to award Fixed Price (FP), Time-and-Materials (T&M), and Cost-Reimbursement type task orders in accordance with Federal Acquisition Regulation (FAR) Subpart 16.5 - Indefinite-Delivery Contracts, FAR Subpart 16.2, Fixed Price Contract, FAR Subpart 16.6, Time and Materials Contracts and FAR Subpart 16.3, Cost Reimbursement Contract.
Period of performance:	Total of nine (9) years, consisting of a three-year base period, and three 2-year options.
Cage Code:	02WP4
Data Universal Numbering System (DUNS) Number:	84-001-5911
Tax Identification Number:	52-1647536
Geographic Scope of Contract:	Worldwide
QSS Ordering Address:	QSS Group, Inc. 4500 Forbes Boulevard Suite 200 Lanham, MD 20706
QSS Payment Information Electronic Funds Transfer (EFT) Payment Information:	
Financial Institution Address:	SunTrust Bank Lockbox #102001 100 South Crest Drive Stockbridge, GA 30281
Routing Transit Number:	061000104
Depositor Account Number:	1000008141557
Point-of-Contact:	Ms. Yolanda Brown
Telephone Number:	866-448-6392, ext. 57520
Email Address:	Yolanda.Brown@SunTrust.com

VII. ITES-2S LABOR RATES

Labor Rate Table for Contract #W91QUZ-06-D-0011

Contract Year 1 (Notice to Proceed Date – 13 April 2007)			
Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager – Senior	\$112.24	\$122.30
2	Program Manager - Intermediate	\$57.86	\$60.35
3	Program Manager - Associate	\$34.71	\$36.21
4	Project Manager - Senior	\$89.80	\$97.84
5	Project Manager - Intermediate	\$55.54	\$57.93
6	Project Manager - Associate	\$43.20	\$45.06
7	Project Planning Manager	\$34.71	\$36.21
8	Project Administrator	\$29.51	\$30.78
9	Project Engineer - Senior	\$74.25	\$77.44
10	Project Engineer - Intermediate	\$54.54	\$56.89
11	Project Engineer - Associate	\$33.33	\$34.76
12	Quality Assurance Analyst - Senior	\$55.24	\$57.62
13	Quality Assurance Analyst - Intermediate	\$36.54	\$38.11
14	Quality Assurance Analyst - Associate	\$18.05	\$18.83
15	Client/Server Network Architect	\$57.86	\$60.35
16	Software Architect	\$74.06	\$77.24
17	Systems Engineer - Senior	\$100.39	\$109.38
18	Systems Engineer - Intermediate	\$58.12	\$60.62
19	Systems Engineer - Associate	\$27.77	\$28.97
20	Managed Systems Engineer - Senior	\$36.26	\$37.82
21	Managed Systems Engineer - Intermediate	\$32.08	\$33.46
22	Managed Systems Engineer - Associate	\$23.26	\$24.26
23	Applications Systems Analyst - Senior	\$63.88	\$69.60
24	Applications Systems Analyst - Intermediate	\$49.37	\$51.50
25	Applications Systems Analyst - Associate	\$20.83	\$21.72
26	Software Engineer - Senior	\$92.67	\$100.97
27	Software Engineer - Intermediate	\$65.96	\$68.80
28	Software Engineer - Associate	\$26.04	\$27.16
29	Applications Programmer - Senior	\$53.46	\$55.76
30	Applications Programmer - Intermediate	\$37.03	\$38.62
31	Applications Programmer - Associate	\$20.83	\$21.72
32	IT Certified Professional - Senior	\$51.21	\$53.42
33	IT Certified Professional - Intermediate	\$30.21	\$31.51
34	IT Certified Professional - Associate	\$21.68	\$22.61
35	Seat Management Administrator	\$22.72	\$23.70
36	Configuration Management (CM) Specialist - Senior	\$41.66	\$43.45
37	Configuration Management (CM) Specialist - Intermediate	\$30.21	\$31.51
38	Configuration Management (CM) Specialist - Associate	\$14.67	\$15.30
39	Computer Operator - Senior	\$23.76	\$24.78
40	Computer Operator - Intermediate	\$19.98	\$20.84
41	Computer Operator - Associate	\$13.68	\$14.27

Contract Year 1 (Notice to Proceed Date – 13 April 2007)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
42	Information Assurance Engineer - Senior	\$89.80	\$97.84
43	Information Assurance Engineer - Intermediate	\$54.23	\$56.56
44	Information Assurance Engineer - Associate	\$24.30	\$25.35
45	Information Systems Auditor - Senior	\$33.92	\$35.38
46	Information Systems Auditor - Intermediate	\$27.00	\$28.16
47	Information Systems Auditor - Associate	\$15.62	\$16.29
48	Data Security Analyst - Senior	\$57.86	\$63.04
49	Data Security Analyst - Intermediate	\$40.28	\$42.01
50	Data Security Analyst - Associate	\$23.14	\$24.14
51	Disaster Recovery/COOP/Contingency Administrator	\$37.03	\$38.62
52	Information Security Specialist - Senior	\$27.54	\$28.73
53	Information Security Specialist - Intermediate	\$20.83	\$21.72
54	Information Security Specialist - Associate	\$13.89	\$14.48
55	Systems Administrator - Senior	\$56.54	\$58.97
56	Systems Administrator - Intermediate	\$46.29	\$48.28
57	Systems Administrator -Associate	\$34.71	\$36.21
58	Database Administrator	\$68.04	\$74.14
59	Database Analyst/Programmer - Senior	\$41.77	\$43.57
60	Database Analyst/Programmer - Intermediate	\$34.71	\$36.21
61	Database Analyst/Programmer - Associate	\$18.40	\$19.19
62	Database Librarian	\$18.75	\$19.55
63	Data Warehousing Project Manager	\$54.62	\$56.97
64	Data Architect	\$91.80	\$100.03
65	Data Warehouse Analyst	\$37.76	\$39.39
66	Data Warehousing Programmer	\$34.71	\$36.21
67	Data Warehousing Administrator	\$30.21	\$31.51
68	Help Desk Coordinator	\$47.83	\$49.89
69	Help Desk Support Service Specialist - Senior	\$40.89	\$42.64
70	Help Desk Support Service Specialist - Intermediate	\$26.23	\$27.36
71	Help Desk Support Service Specialist - Associate	\$20.26	\$21.13
72	PC Support Manager	\$41.66	\$43.45
73	PC Systems Specialist	\$34.02	\$35.48
74	PC Maintenance Technician	\$17.59	\$18.35
75	Web Project Manager	\$46.29	\$48.28
76	Web Designer - Senior	\$36.06	\$37.61
77	Web Designer - Intermediate	\$30.01	\$31.30
78	Web Designer - Associate	\$17.04	\$17.77
79	Web Software Developer - Senior	\$52.77	\$55.04
80	Web Software Developer - Intermediate	\$39.34	\$41.04
81	Web Software Developer - Associate	\$25.69	\$26.79
82	Web Technical Administrator	\$45.67	\$47.63
83	Web Content Administrator	\$26.61	\$27.76
84	Network Administrator - Senior	\$69.62	\$75.86
85	Network Administrator - Intermediate	\$49.18	\$53.59
86	Network Administrator - Associate	\$31.47	\$34.30
87	Network Support Technician - Senior	\$46.38	\$50.53
88	Network Support Technician - Intermediate	\$33.44	\$36.44

Contract Year 1 (Notice to Proceed Date – 13 April 2007)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
89	Network Support Technician - Associate	\$25.92	\$28.24
90	Documentation Specialist - Senior	\$31.82	\$33.19
91	Documentation Specialist - Intermediate	\$18.51	\$19.31
92	Documentation Specialist - Associate	\$16.20	\$16.90
93	Technical Editor	\$42.80	\$46.63
94	Graphics Specialist	\$25.46	\$26.55
95	ERP Business Analyst - Senior	\$64.61	\$67.39
96	ERP Business Analyst - Intermediate	\$52.07	\$54.31
97	ERP Business Analyst - Associate	\$24.30	\$25.35
98	Business Systems Analyst - Senior	\$38.76	\$40.43
99	Business Systems Analyst - Intermediate	\$24.99	\$26.07
100	Business Systems Analyst - Associate	\$14.67	\$15.30
101	Information Systems Training Manager	\$52.07	\$56.74
102	Information Systems Training Specialist - Senior	\$47.44	\$51.69
103	Information Systems Training Specialist - Intermediate	\$28.70	\$29.93
104	Information Systems Training Specialist - Associate	\$15.62	\$16.29

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2 (14 April 2007 – 13 April 2008)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$113.81	\$124.01
2	Program Manager - Intermediate	\$58.67	\$61.19
3	Program Manager - Associate	\$35.20	\$36.72
4	Project Manager - Senior	\$91.06	\$99.21
5	Project Manager - Intermediate	\$56.32	\$58.74
6	Project Manager - Associate	\$43.80	\$45.69
7	Project Planning Manager	\$35.20	\$36.72
8	Project Administrator	\$29.92	\$31.21
9	Project Engineer - Senior	\$75.29	\$78.52
10	Project Engineer - Intermediate	\$55.30	\$57.69
11	Project Engineer - Associate	\$33.80	\$35.25
12	Quality Assurance Analyst - Senior	\$56.01	\$58.43
13	Quality Assurance Analyst - Intermediate	\$37.05	\$38.64
14	Quality Assurance Analyst - Associate	\$18.30	\$19.09
15	Client/Server Network Architect	\$58.67	\$61.19
16	Software Architect	\$75.10	\$78.32
17	Systems Engineer - Senior	\$101.80	\$110.91
18	Systems Engineer - Intermediate	\$58.93	\$61.47
19	Systems Engineer - Associate	\$28.16	\$29.38
20	Managed Systems Engineer - Senior	\$36.77	\$38.35
21	Managed Systems Engineer - Intermediate	\$32.53	\$33.93
22	Managed Systems Engineer - Associate	\$23.59	\$24.60
23	Applications Systems Analyst - Senior	\$64.77	\$70.57
24	Applications Systems Analyst - Intermediate	\$50.06	\$52.22
25	Applications Systems Analyst - Associate	\$21.12	\$22.02
26	Software Engineer - Senior	\$93.97	\$102.38
27	Software Engineer - Intermediate	\$66.88	\$69.76
28	Software Engineer - Associate	\$26.40	\$27.54
29	Applications Programmer - Senior	\$54.21	\$56.54
30	Applications Programmer - Intermediate	\$37.55	\$39.16
31	Applications Programmer - Associate	\$21.12	\$22.02
32	IT Certified Professional - Senior	\$51.93	\$54.17
33	IT Certified Professional - Intermediate	\$30.63	\$31.95
34	IT Certified Professional - Associate	\$21.98	\$22.93
35	Seat Management Administrator	\$23.04	\$24.03
36	Configuration Management (CM) Specialist - Senior	\$42.24	\$44.06
37	Configuration Management (CM) Specialist - Intermediate	\$30.63	\$31.95
38	Configuration Management (CM) Specialist - Associate	\$14.88	\$15.51
39	Computer Operator - Senior	\$24.09	\$25.13
40	Computer Operator - Intermediate	\$20.26	\$21.13
41	Computer Operator - Associate	\$13.87	\$14.47
42	Information Assurance Engineer - Senior	\$91.06	\$99.21
43	Information Assurance Engineer - Intermediate	\$54.99	\$57.35
44	Information Assurance Engineer - Associate	\$24.64	\$25.70
45	Information Systems Auditor - Senior	\$34.39	\$35.88
46	Information Systems Auditor - Intermediate	\$27.38	\$28.55
47	Information Systems Auditor - Associate	\$15.84	\$16.52

Contract Year 2 (14 April 2007 – 13 April 2008)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$58.67	\$63.92
49	Data Security Analyst - Intermediate	\$40.84	\$42.60
50	Data Security Analyst - Associate	\$23.46	\$24.48
51	Disaster Recovery/COOP/Contingency Administrator	\$37.55	\$39.16
52	Information Security Specialist - Senior	\$27.93	\$29.13
53	Information Security Specialist - Intermediate	\$21.12	\$22.02
54	Information Security Specialist - Associate	\$14.08	\$14.68
55	Systems Administrator - Senior	\$57.33	\$59.80
56	Systems Administrator - Intermediate	\$46.94	\$48.96
57	Systems Administrator -Associate	\$35.20	\$36.72
58	Database Administrator	\$68.99	\$75.18
59	Database Analyst/Programmer - Senior	\$42.35	\$44.18
60	Database Analyst/Programmer - Intermediate	\$35.20	\$36.72
61	Database Analyst/Programmer - Associate	\$18.66	\$19.46
62	Database Librarian	\$19.01	\$19.82
63	Data Warehousing Project Manager	\$55.38	\$57.77
64	Data Architect	\$93.09	\$101.43
65	Data Warehouse Analyst	\$38.29	\$39.94
66	Data Warehousing Programmer	\$35.20	\$36.72
67	Data Warehousing Administrator	\$30.63	\$31.95
68	Help Desk Coordinator	\$48.50	\$50.59
69	Help Desk Support Service Specialist - Senior	\$41.46	\$43.24
70	Help Desk Support Service Specialist - Intermediate	\$26.60	\$27.74
71	Help Desk Support Service Specialist - Associate	\$20.54	\$21.43
72	PC Support Manager	\$42.24	\$44.06
73	PC Systems Specialist	\$34.50	\$35.98
74	PC Maintenance Technician	\$17.84	\$18.61
75	Web Project Manager	\$46.94	\$48.96
76	Web Designer - Senior	\$36.56	\$38.14
77	Web Designer - Intermediate	\$30.43	\$31.74
78	Web Designer - Associate	\$17.28	\$18.02
79	Web Software Developer - Senior	\$53.51	\$55.81
80	Web Software Developer - Intermediate	\$39.89	\$41.61
81	Web Software Developer - Associate	\$26.05	\$27.17
82	Web Technical Administrator	\$46.31	\$48.30
83	Web Content Administrator	\$26.98	\$28.15
84	Network Administrator - Senior	\$70.59	\$76.92
85	Network Administrator - Intermediate	\$49.87	\$54.34
86	Network Administrator - Associate	\$31.91	\$34.78
87	Network Support Technician - Senior	\$47.03	\$51.24
88	Network Support Technician - Intermediate	\$33.91	\$36.95
89	Network Support Technician - Associate	\$26.28	\$28.64
90	Documentation Specialist - Senior	\$32.27	\$33.65
91	Documentation Specialist - Intermediate	\$18.77	\$19.58
92	Documentation Specialist - Associate	\$16.43	\$17.14
93	Technical Editor	\$43.40	\$47.28
94	Graphics Specialist	\$25.82	\$26.92

Contract Year 2 (14 April 2007 – 13 April 2008)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$65.51	\$68.33
96	ERP Business Analyst - Intermediate	\$52.80	\$55.07
97	ERP Business Analyst - Associate	\$24.64	\$25.70
98	Business Systems Analyst - Senior	\$39.30	\$41.00
99	Business Systems Analyst - Intermediate	\$25.34	\$26.43
100	Business Systems Analyst Associate	\$14.88	\$15.51
101	Information Systems Training Manager	\$52.80	\$57.53
102	Senior Information Systems Training Specialist	\$48.10	\$52.41
103	Intermediate Information Systems Training Specialist	\$29.10	\$30.35
104	Information Systems Training Specialist - Associate	\$15.84	\$16.52

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3 (14 April 2008 – 13 April 2009)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$115.29	\$125.62
2	Program Manager - Intermediate	\$59.43	\$61.99
3	Program Manager - Associate	\$35.66	\$37.20
4	Project Manager - Senior	\$92.24	\$100.50
5	Project Manager - Intermediate	\$57.05	\$59.50
6	Project Manager - Associate	\$44.37	\$46.28
7	Project Planning Manager	\$35.66	\$37.20
8	Project Administrator	\$30.31	\$31.62
9	Project Engineer - Senior	\$76.27	\$79.54
10	Project Engineer - Intermediate	\$56.02	\$58.44
11	Project Engineer - Associate	\$34.24	\$35.71
12	Quality Assurance Analyst - Senior	\$56.74	\$59.19
13	Quality Assurance Analyst - Intermediate	\$37.53	\$39.14
14	Quality Assurance Analyst - Associate	\$18.54	\$19.34
15	Client/Server Network Architect	\$59.43	\$61.99
16	Software Architect	\$76.08	\$79.34
17	Systems Engineer - Senior	\$103.12	\$112.35
18	Systems Engineer - Intermediate	\$59.70	\$62.27
19	Systems Engineer - Associate	\$28.53	\$29.76
20	Managed Systems Engineer - Senior	\$37.25	\$38.85
21	Managed Systems Engineer - Intermediate	\$32.95	\$34.37
22	Managed Systems Engineer - Associate	\$23.90	\$24.92
23	Applications Systems Analyst - Senior	\$65.61	\$71.49
24	Applications Systems Analyst - Intermediate	\$50.71	\$52.90
25	Applications Systems Analyst - Associate	\$21.39	\$22.31
26	Software Engineer - Senior	\$95.19	\$103.71
27	Software Engineer - Intermediate	\$67.75	\$70.67
28	Software Engineer - Associate	\$26.74	\$27.90
29	Applications Programmer - Senior	\$54.91	\$57.28
30	Applications Programmer - Intermediate	\$38.04	\$39.67
31	Applications Programmer - Associate	\$21.39	\$22.31
32	IT Certified Professional - Senior	\$52.61	\$54.87
33	IT Certified Professional - Intermediate	\$31.03	\$32.37
34	IT Certified Professional - Associate	\$22.27	\$23.23
35	Seat Management Administrator	\$23.34	\$24.34
36	Configuration Management (CM) Specialist - Senior	\$42.79	\$44.63
37	Configuration Management (CM) Specialist - Intermediate	\$31.03	\$32.37
38	Configuration Management (CM) Specialist - Associate	\$15.07	\$15.71
39	Computer Operator - Senior	\$24.40	\$25.46
40	Computer Operator - Intermediate	\$20.52	\$21.40
41	Computer Operator - Associate	\$14.05	\$14.66
42	Information Assurance Engineer - Senior	\$92.24	\$100.50
43	Information Assurance Engineer - Intermediate	\$55.70	\$58.10
44	Information Assurance Engineer - Associate	\$24.96	\$26.03
45	Information Systems Auditor - Senior	\$34.84	\$36.35
46	Information Systems Auditor - Intermediate	\$27.74	\$28.92
47	Information Systems Auditor - Associate	\$16.05	\$16.73

Contract Year 3 (14 April 2008 – 13 April 2009)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$59.43	\$64.75
49	Data Security Analyst - Intermediate	\$41.37	\$43.15
50	Data Security Analyst - Associate	\$23.76	\$24.80
51	Disaster Recovery/COOP/Contingency Administrator	\$38.04	\$39.67
52	Information Security Specialist - Senior	\$28.29	\$29.51
53	Information Security Specialist - Intermediate	\$21.39	\$22.31
54	Information Security Specialist - Associate	\$14.26	\$14.87
55	Systems Administrator - Senior	\$58.08	\$60.58
56	Systems Administrator - Intermediate	\$47.55	\$49.60
57	Systems Administrator -Associate	\$35.66	\$37.20
58	Database Administrator	\$69.89	\$76.16
59	Database Analyst/Programmer - Senior	\$42.90	\$44.75
60	Database Analyst/Programmer - Intermediate	\$35.66	\$37.20
61	Database Analyst/Programmer - Associate	\$18.90	\$19.71
62	Database Librarian	\$19.26	\$20.08
63	Data Warehousing Project Manager	\$56.10	\$58.52
64	Data Architect	\$94.30	\$102.75
65	Data Warehouse Analyst	\$38.79	\$40.46
66	Data Warehousing Programmer	\$35.66	\$37.20
67	Data Warehousing Administrator	\$31.03	\$32.37
68	Help Desk Coordinator	\$49.13	\$51.25
69	Help Desk Support Service Specialist - Senior	\$42.00	\$43.80
70	Help Desk Support Service Specialist - Intermediate	\$26.95	\$28.10
71	Help Desk Support Service Specialist - Associate	\$20.81	\$21.71
72	PC Support Manager	\$42.79	\$44.63
73	PC Systems Specialist	\$34.95	\$36.45
74	PC Maintenance Technician	\$18.07	\$18.85
75	Web Project Manager	\$47.55	\$49.60
76	Web Designer - Senior	\$37.04	\$38.64
77	Web Designer - Intermediate	\$30.83	\$32.15
78	Web Designer - Associate	\$17.50	\$18.25
79	Web Software Developer - Senior	\$54.21	\$56.54
80	Web Software Developer - Intermediate	\$40.41	\$42.15
81	Web Software Developer - Associate	\$26.39	\$27.52
82	Web Technical Administrator	\$46.91	\$48.93
83	Web Content Administrator	\$27.33	\$28.52
84	Network Administrator - Senior	\$71.51	\$77.92
85	Network Administrator - Intermediate	\$50.52	\$55.05
86	Network Administrator - Associate	\$32.32	\$35.23
87	Network Support Technician - Senior	\$47.64	\$51.91
88	Network Support Technician - Intermediate	\$34.35	\$37.43
89	Network Support Technician - Associate	\$26.62	\$29.01
90	Documentation Specialist - Senior	\$32.69	\$34.09
91	Documentation Specialist - Intermediate	\$19.01	\$19.83
92	Documentation Specialist - Associate	\$16.64	\$17.36
93	Technical Editor	\$43.96	\$47.89
94	Graphics Specialist	\$26.16	\$27.27

Contract Year 3 (14 April 2008 – 13 April 2009)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$66.36	\$69.22
96	ERP Business Analyst - Intermediate	\$53.49	\$55.79
97	ERP Business Analyst - Associate	\$24.96	\$26.03
98	Business Systems Analyst - Senior	\$39.81	\$41.53
99	Business Systems Analyst - Intermediate	\$25.67	\$26.77
100	Business Systems Analyst Associate	\$15.07	\$15.71
101	Information Systems Training Manager	\$53.49	\$58.28
102	Senior Information Systems Training Specialist	\$48.10	\$52.41
103	Intermediate Information Systems Training Specialist	\$29.48	\$30.74
104	Information Systems Training Specialist - Associate	\$16.05	\$16.73

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4 (14 April 2009 – 13 April 2010)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$116.67	\$127.13
2	Program Manager - Intermediate	\$60.14	\$62.73
3	Program Manager - Associate	\$36.09	\$37.65
4	Project Manager - Senior	\$93.35	\$101.71
5	Project Manager - Intermediate	\$57.73	\$60.21
6	Project Manager - Associate	\$44.90	\$46.84
7	Project Planning Manager	\$36.09	\$37.65
8	Project Administrator	\$30.67	\$32.00
9	Project Engineer - Senior	\$77.19	\$80.49
10	Project Engineer - Intermediate	\$56.69	\$59.14
11	Project Engineer - Associate	\$34.65	\$36.14
12	Quality Assurance Analyst - Senior	\$57.42	\$59.90
13	Quality Assurance Analyst - Intermediate	\$37.98	\$39.61
14	Quality Assurance Analyst - Associate	\$18.76	\$19.57
15	Client/Server Network Architect	\$60.14	\$62.73
16	Software Architect	\$76.99	\$80.29
17	Systems Engineer - Senior	\$104.36	\$113.70
18	Systems Engineer - Intermediate	\$60.42	\$63.02
19	Systems Engineer - Associate	\$28.87	\$30.12
20	Managed Systems Engineer - Senior	\$37.70	\$39.32
21	Managed Systems Engineer - Intermediate	\$33.35	\$34.78
22	Managed Systems Engineer - Associate	\$24.19	\$25.22
23	Applications Systems Analyst - Senior	\$66.40	\$72.35
24	Applications Systems Analyst - Intermediate	\$51.32	\$53.53
25	Applications Systems Analyst - Associate	\$21.65	\$22.58
26	Software Engineer - Senior	\$96.33	\$104.95
27	Software Engineer - Intermediate	\$68.56	\$71.52
28	Software Engineer - Associate	\$27.06	\$28.23
29	Applications Programmer - Senior	\$55.57	\$57.97
30	Applications Programmer - Intermediate	\$38.50	\$40.15
31	Applications Programmer - Associate	\$21.65	\$22.58
32	IT Certified Professional - Senior	\$53.24	\$55.53
33	IT Certified Professional - Intermediate	\$31.40	\$32.76
34	IT Certified Professional - Associate	\$22.54	\$23.51
35	Seat Management Administrator	\$23.62	\$24.63
36	Configuration Management (CM) Specialist - Senior	\$43.30	\$45.17
37	Configuration Management (CM) Specialist - Intermediate	\$31.40	\$32.76
38	Configuration Management (CM) Specialist - Associate	\$15.25	\$15.90
39	Computer Operator - Senior	\$24.69	\$25.77
40	Computer Operator - Intermediate	\$20.77	\$21.66
41	Computer Operator - Associate	\$14.22	\$14.84
42	Information Assurance Engineer - Senior	\$93.35	\$101.71
43	Information Assurance Engineer - Intermediate	\$56.37	\$58.80
44	Information Assurance Engineer - Associate	\$25.26	\$26.34
45	Information Systems Auditor - Senior	\$35.26	\$36.79
46	Information Systems Auditor - Intermediate	\$28.07	\$29.27
47	Information Systems Auditor - Associate	\$16.24	\$16.93

Contract Year 4 (14 April 2009 – 13 April 2010)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$60.14	\$65.53
49	Data Security Analyst - Intermediate	\$41.87	\$43.67
50	Data Security Analyst - Associate	\$24.05	\$25.10
51	Disaster Recovery/COOP/Contingency Administrator	\$38.50	\$40.15
52	Information Security Specialist - Senior	\$28.63	\$29.86
53	Information Security Specialist - Intermediate	\$21.65	\$22.58
54	Information Security Specialist - Associate	\$14.43	\$15.05
55	Systems Administrator - Senior	\$58.78	\$61.31
56	Systems Administrator - Intermediate	\$48.12	\$50.20
57	Systems Administrator -Associate	\$36.09	\$37.65
58	Database Administrator	\$70.73	\$77.07
59	Database Analyst/Programmer - Senior	\$43.41	\$45.29
60	Database Analyst/Programmer - Intermediate	\$36.09	\$37.65
61	Database Analyst/Programmer - Associate	\$19.13	\$19.95
62	Database Librarian	\$19.49	\$20.32
63	Data Warehousing Project Manager	\$56.77	\$59.22
64	Data Architect	\$95.43	\$103.98
65	Data Warehouse Analyst	\$39.26	\$40.95
66	Data Warehousing Programmer	\$36.09	\$37.65
67	Data Warehousing Administrator	\$31.40	\$32.76
68	Help Desk Coordinator	\$49.72	\$51.87
69	Help Desk Support Service Specialist - Senior	\$42.50	\$44.33
70	Help Desk Support Service Specialist - Intermediate	\$27.27	\$28.44
71	Help Desk Support Service Specialist - Associate	\$21.06	\$21.97
72	PC Support Manager	\$43.30	\$45.17
73	PC Systems Specialist	\$35.37	\$36.89
74	PC Maintenance Technician	\$18.29	\$19.08
75	Web Project Manager	\$48.12	\$50.20
76	Web Designer - Senior	\$37.48	\$39.10
77	Web Designer - Intermediate	\$31.20	\$32.54
78	Web Designer - Associate	\$17.71	\$18.47
79	Web Software Developer - Senior	\$54.86	\$57.22
80	Web Software Developer - Intermediate	\$40.89	\$42.66
81	Web Software Developer - Associate	\$26.71	\$27.85
82	Web Technical Administrator	\$47.47	\$49.52
83	Web Content Administrator	\$27.66	\$28.86
84	Network Administrator - Senior	\$72.37	\$78.86
85	Network Administrator - Intermediate	\$51.13	\$55.71
86	Network Administrator - Associate	\$32.71	\$35.65
87	Network Support Technician - Senior	\$48.21	\$52.53
88	Network Support Technician - Intermediate	\$34.76	\$37.88
89	Network Support Technician - Associate	\$26.94	\$29.36
90	Documentation Specialist - Senior	\$33.08	\$34.50
91	Documentation Specialist - Intermediate	\$19.24	\$20.07
92	Documentation Specialist - Associate	\$16.84	\$17.57
93	Technical Editor	\$44.49	\$48.46
94	Graphics Specialist	\$26.47	\$27.60

Contract Year 4 (14 April 2009 – 13 April 2010)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$67.16	\$70.05
96	ERP Business Analyst - Intermediate	\$54.13	\$56.46
97	ERP Business Analyst - Associate	\$25.26	\$26.34
98	Business Systems Analyst - Senior	\$40.29	\$42.03
99	Business Systems Analyst - Intermediate	\$25.98	\$27.09
100	Business Systems Analyst Associate	\$15.25	\$15.90
101	Information Systems Training Manager	\$54.13	\$58.98
102	Senior Information Systems Training Specialist	\$49.31	\$53.73
103	Intermediate Information Systems Training Specialist	\$29.83	\$31.11
104	Information Systems Training Specialist - Associate	\$16.24	\$16.93

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5 (14 April 2010 – 13 April 2011)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$117.95	\$128.53
2	Program Manager - Intermediate	\$60.80	\$63.42
3	Program Manager - Associate	\$36.49	\$38.06
4	Project Manager - Senior	\$94.38	\$102.83
5	Project Manager - Intermediate	\$58.37	\$60.87
6	Project Manager - Associate	\$45.39	\$47.36
7	Project Planning Manager	\$36.49	\$38.06
8	Project Administrator	\$31.01	\$32.35
9	Project Engineer - Senior	\$78.04	\$81.38
10	Project Engineer - Intermediate	\$57.31	\$59.79
11	Project Engineer - Associate	\$35.03	\$36.54
12	Quality Assurance Analyst - Senior	\$58.05	\$60.56
13	Quality Assurance Analyst - Intermediate	\$38.40	\$40.05
14	Quality Assurance Analyst - Associate	\$18.97	\$19.79
15	Client/Server Network Architect	\$60.80	\$63.42
16	Software Architect	\$77.84	\$81.17
17	Systems Engineer - Senior	\$105.51	\$114.95
18	Systems Engineer - Intermediate	\$61.08	\$63.71
19	Systems Engineer - Associate	\$29.19	\$30.45
20	Managed Systems Engineer - Senior	\$38.11	\$39.75
21	Managed Systems Engineer - Intermediate	\$33.72	\$35.16
22	Managed Systems Engineer - Associate	\$24.46	\$25.50
23	Applications Systems Analyst - Senior	\$67.13	\$73.15
24	Applications Systems Analyst - Intermediate	\$51.88	\$54.12
25	Applications Systems Analyst - Associate	\$21.89	\$22.83
26	Software Engineer - Senior	\$97.39	\$106.10
27	Software Engineer - Intermediate	\$69.31	\$72.31
28	Software Engineer - Associate	\$27.36	\$28.54
29	Applications Programmer - Senior	\$56.18	\$58.61
30	Applications Programmer - Intermediate	\$38.92	\$40.59
31	Applications Programmer - Associate	\$21.89	\$22.83
32	IT Certified Professional - Senior	\$53.83	\$56.14
33	IT Certified Professional - Intermediate	\$31.75	\$33.12
34	IT Certified Professional - Associate	\$22.79	\$23.77
35	Seat Management Administrator	\$23.88	\$24.90
36	Configuration Management (CM) Specialist - Senior	\$43.78	\$45.67
37	Configuration Management (CM) Specialist - Intermediate	\$31.75	\$33.12
38	Configuration Management (CM) Specialist - Associate	\$15.42	\$16.07
39	Computer Operator - Senior	\$24.96	\$26.05
40	Computer Operator - Intermediate	\$21.00	\$21.90
41	Computer Operator - Associate	\$14.38	\$15.00
42	Information Assurance Engineer - Senior	\$94.38	\$102.83
43	Information Assurance Engineer - Intermediate	\$56.99	\$59.45
44	Information Assurance Engineer - Associate	\$25.54	\$26.63
45	Information Systems Auditor - Senior	\$35.65	\$37.19
46	Information Systems Auditor - Intermediate	\$28.38	\$29.59
47	Information Systems Auditor - Associate	\$16.42	\$17.12

Contract Year 5 (14 April 2010 – 13 April 2011)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$60.80	\$66.25
49	Data Security Analyst - Intermediate	\$42.33	\$44.15
50	Data Security Analyst - Associate	\$24.31	\$25.38
51	Disaster Recovery/COOP/Contingency Administrator	\$38.92	\$40.59
52	Information Security Specialist - Senior	\$28.94	\$30.19
53	Information Security Specialist - Intermediate	\$21.89	\$22.83
54	Information Security Specialist - Associate	\$14.59	\$15.22
55	Systems Administrator - Senior	\$59.43	\$61.98
56	Systems Administrator - Intermediate	\$48.65	\$50.75
57	Systems Administrator -Associate	\$36.49	\$38.06
58	Database Administrator	\$71.51	\$77.92
59	Database Analyst/Programmer - Senior	\$43.89	\$45.79
60	Database Analyst/Programmer - Intermediate	\$36.49	\$38.06
61	Database Analyst/Programmer - Associate	\$19.34	\$20.17
62	Database Librarian	\$19.70	\$20.54
63	Data Warehousing Project Manager	\$57.39	\$59.87
64	Data Architect	\$96.48	\$105.12
65	Data Warehouse Analyst	\$39.69	\$41.40
66	Data Warehousing Programmer	\$36.49	\$38.06
67	Data Warehousing Administrator	\$31.75	\$33.12
68	Help Desk Coordinator	\$50.27	\$52.44
69	Help Desk Support Service Specialist - Senior	\$42.97	\$44.82
70	Help Desk Support Service Specialist - Intermediate	\$27.57	\$28.75
71	Help Desk Support Service Specialist - Associate	\$21.29	\$22.21
72	PC Support Manager	\$43.78	\$45.67
73	PC Systems Specialist	\$35.76	\$37.30
74	PC Maintenance Technician	\$18.49	\$19.29
75	Web Project Manager	\$48.65	\$50.75
76	Web Designer - Senior	\$37.89	\$39.53
77	Web Designer - Intermediate	\$31.54	\$32.90
78	Web Designer - Associate	\$17.90	\$18.67
79	Web Software Developer - Senior	\$55.46	\$57.85
80	Web Software Developer - Intermediate	\$41.34	\$43.13
81	Web Software Developer - Associate	\$27.00	\$28.16
82	Web Technical Administrator	\$47.99	\$50.06
83	Web Content Administrator	\$27.96	\$29.18
84	Network Administrator - Senior	\$73.17	\$79.73
85	Network Administrator - Intermediate	\$51.69	\$56.32
86	Network Administrator - Associate	\$33.07	\$36.04
87	Network Support Technician - Senior	\$48.74	\$53.11
88	Network Support Technician - Intermediate	\$35.14	\$38.30
89	Network Support Technician - Associate	\$27.24	\$29.68
90	Documentation Specialist - Senior	\$33.44	\$34.88
91	Documentation Specialist - Intermediate	\$19.45	\$20.29
92	Documentation Specialist - Associate	\$17.03	\$17.76
93	Technical Editor	\$44.98	\$48.99
94	Graphics Specialist	\$26.76	\$27.90

Contract Year 5 (14 April 2010 – 13 April 2011)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$67.90	\$70.82
96	ERP Business Analyst - Intermediate	\$54.73	\$57.08
97	ERP Business Analyst - Associate	\$25.54	\$26.63
98	Business Systems Analyst - Senior	\$40.73	\$42.49
99	Business Systems Analyst - Intermediate	\$26.27	\$27.39
100	Business Systems Analyst Associate	\$15.42	\$16.07
101	Information Systems Training Manager	\$54.73	\$59.63
102	Senior Information Systems Training Specialist	\$49.85	\$54.32
103	Intermediate Information Systems Training Specialist	\$30.16	\$31.45
104	Information Systems Training Specialist - Associate	\$16.42	\$17.12

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6 (14 April 2011 – 13 April 2012)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$119.13	\$129.82
2	Program Manager - Intermediate	\$61.41	\$64.05
3	Program Manager - Associate	\$36.85	\$38.44
4	Project Manager - Senior	\$95.32	\$103.86
5	Project Manager - Intermediate	\$58.95	\$61.48
6	Project Manager - Associate	\$45.84	\$47.83
7	Project Planning Manager	\$36.85	\$38.44
8	Project Administrator	\$31.32	\$32.67
9	Project Engineer - Senior	\$78.82	\$82.19
10	Project Engineer - Intermediate	\$57.88	\$60.39
11	Project Engineer - Associate	\$35.38	\$36.91
12	Quality Assurance Analyst - Senior	\$58.63	\$61.17
13	Quality Assurance Analyst - Intermediate	\$38.78	\$40.45
14	Quality Assurance Analyst - Associate	\$19.16	\$19.99
15	Client/Server Network Architect	\$61.41	\$64.05
16	Software Architect	\$78.62	\$81.98
17	Systems Engineer - Senior	\$106.57	\$116.10
18	Systems Engineer - Intermediate	\$61.69	\$64.35
19	Systems Engineer - Associate	\$29.48	\$30.75
20	Managed Systems Engineer - Senior	\$38.49	\$40.15
21	Managed Systems Engineer - Intermediate	\$34.06	\$35.51
22	Managed Systems Engineer - Associate	\$24.70	\$25.76
23	Applications Systems Analyst - Senior	\$67.80	\$73.88
24	Applications Systems Analyst - Intermediate	\$52.40	\$54.66
25	Applications Systems Analyst - Associate	\$22.11	\$23.06
26	Software Engineer - Senior	\$98.36	\$107.16
27	Software Engineer - Intermediate	\$70.00	\$73.03
28	Software Engineer - Associate	\$27.63	\$28.83
29	Applications Programmer - Senior	\$56.74	\$59.20
30	Applications Programmer - Intermediate	\$39.31	\$41.00
31	Applications Programmer - Associate	\$22.11	\$23.06
32	IT Certified Professional - Senior	\$54.37	\$56.70
33	IT Certified Professional - Intermediate	\$32.07	\$33.45
34	IT Certified Professional - Associate	\$23.02	\$24.01
35	Seat Management Administrator	\$24.12	\$25.15
36	Configuration Management (CM) Specialist - Senior	\$44.22	\$46.13
37	Configuration Management (CM) Specialist - Intermediate	\$32.07	\$33.45
38	Configuration Management (CM) Specialist - Associate	\$15.57	\$16.23
39	Computer Operator - Senior	\$25.21	\$26.31
40	Computer Operator - Intermediate	\$21.21	\$22.12
41	Computer Operator - Associate	\$14.52	\$15.15
42	Information Assurance Engineer - Senior	\$95.32	\$103.86
43	Information Assurance Engineer - Intermediate	\$57.56	\$60.04
44	Information Assurance Engineer - Associate	\$25.80	\$26.90
45	Information Systems Auditor - Senior	\$36.01	\$37.56
46	Information Systems Auditor - Intermediate	\$28.66	\$29.89
47	Information Systems Auditor - Associate	\$16.58	\$17.29

Contract Year 6 (14 April 2011 – 13 April 2012)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$61.41	\$66.91
49	Data Security Analyst - Intermediate	\$42.75	\$44.59
50	Data Security Analyst - Associate	\$24.55	\$25.63
51	Disaster Recovery/COOP/Contingency Administrator	\$39.31	\$41.00
52	Information Security Specialist - Senior	\$29.23	\$30.49
53	Information Security Specialist - Intermediate	\$22.11	\$23.06
54	Information Security Specialist - Associate	\$14.74	\$15.37
55	Systems Administrator - Senior	\$60.02	\$62.60
56	Systems Administrator - Intermediate	\$49.14	\$51.26
57	Systems Administrator -Associate	\$36.85	\$38.44
58	Database Administrator	\$72.23	\$78.70
59	Database Analyst/Programmer - Senior	\$44.33	\$46.25
60	Database Analyst/Programmer - Intermediate	\$36.85	\$38.44
61	Database Analyst/Programmer - Associate	\$19.53	\$20.37
62	Database Librarian	\$19.90	\$20.75
63	Data Warehousing Project Manager	\$57.96	\$60.47
64	Data Architect	\$97.44	\$106.17
65	Data Warehouse Analyst	\$40.09	\$41.81
66	Data Warehousing Programmer	\$36.85	\$38.44
67	Data Warehousing Administrator	\$32.07	\$33.45
68	Help Desk Coordinator	\$50.77	\$52.96
69	Help Desk Support Service Specialist - Senior	\$43.40	\$45.27
70	Help Desk Support Service Specialist - Intermediate	\$27.85	\$29.04
71	Help Desk Support Service Specialist - Associate	\$21.50	\$22.43
72	PC Support Manager	\$44.22	\$46.13
73	PC Systems Specialist	\$36.12	\$37.67
74	PC Maintenance Technician	\$18.67	\$19.48
75	Web Project Manager	\$49.14	\$51.26
76	Web Designer - Senior	\$38.27	\$39.93
77	Web Designer - Intermediate	\$31.86	\$33.23
78	Web Designer - Associate	\$18.08	\$18.86
79	Web Software Developer - Senior	\$56.01	\$58.43
80	Web Software Developer - Intermediate	\$41.75	\$43.56
81	Web Software Developer - Associate	\$27.27	\$28.44
82	Web Technical Administrator	\$48.47	\$50.56
83	Web Content Administrator	\$28.24	\$29.47
84	Network Administrator - Senior	\$73.90	\$80.53
85	Network Administrator - Intermediate	\$52.21	\$56.88
86	Network Administrator - Associate	\$33.40	\$36.40
87	Network Support Technician - Senior	\$49.23	\$53.64
88	Network Support Technician - Intermediate	\$35.49	\$38.68
89	Network Support Technician - Associate	\$27.51	\$29.98
90	Documentation Specialist - Senior	\$33.77	\$35.23
91	Documentation Specialist - Intermediate	\$19.64	\$20.49
92	Documentation Specialist - Associate	\$17.20	\$17.94
93	Technical Editor	\$45.43	\$49.48
94	Graphics Specialist	\$27.03	\$28.18

Contract Year 6 (14 April 2011 – 13 April 2012)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$68.58	\$71.53
96	ERP Business Analyst - Intermediate	\$55.28	\$57.65
97	ERP Business Analyst - Associate	\$25.80	\$26.90
98	Business Systems Analyst - Senior	\$41.14	\$42.91
99	Business Systems Analyst - Intermediate	\$26.53	\$27.66
100	Business Systems Analyst Associate	\$15.57	\$16.23
101	Information Systems Training Manager	\$55.28	\$60.23
102	Senior Information Systems Training Specialist	\$50.35	\$54.86
103	Intermediate Information Systems Training Specialist	\$30.46	\$31.76
104	Information Systems Training Specialist - Associate	\$16.58	\$17.29

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7 (14 April 2012 – 13 April 2013)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$120.32	\$131.12
2	Program Manager - Intermediate	\$62.02	\$64.69
3	Program Manager - Associate	\$37.22	\$38.82
4	Project Manager - Senior	\$96.27	\$104.90
5	Project Manager - Intermediate	\$59.54	\$62.09
6	Project Manager - Associate	\$46.30	\$48.31
7	Project Planning Manager	\$37.22	\$38.82
8	Project Administrator	\$31.63	\$33.00
9	Project Engineer - Senior	\$79.61	\$83.01
10	Project Engineer - Intermediate	\$58.46	\$60.99
11	Project Engineer - Associate	\$35.73	\$37.28
12	Quality Assurance Analyst - Senior	\$59.22	\$61.78
13	Quality Assurance Analyst - Intermediate	\$39.17	\$40.85
14	Quality Assurance Analyst - Associate	\$19.35	\$20.19
15	Client/Server Network Architect	\$62.02	\$64.69
16	Software Architect	\$79.41	\$82.80
17	Systems Engineer - Senior	\$107.64	\$117.26
18	Systems Engineer - Intermediate	\$62.31	\$64.99
19	Systems Engineer - Associate	\$29.77	\$31.06
20	Managed Systems Engineer - Senior	\$38.87	\$40.55
21	Managed Systems Engineer - Intermediate	\$34.40	\$35.87
22	Managed Systems Engineer - Associate	\$24.95	\$26.02
23	Applications Systems Analyst - Senior	\$68.48	\$74.62
24	Applications Systems Analyst - Intermediate	\$52.92	\$55.21
25	Applications Systems Analyst - Associate	\$22.33	\$23.29
26	Software Engineer - Senior	\$99.34	\$108.23
27	Software Engineer - Intermediate	\$70.70	\$73.76
28	Software Engineer - Associate	\$27.91	\$29.12
29	Applications Programmer - Senior	\$57.31	\$59.79
30	Applications Programmer - Intermediate	\$39.70	\$41.41
31	Applications Programmer - Associate	\$22.33	\$23.29
32	IT Certified Professional - Senior	\$54.91	\$57.27
33	IT Certified Professional - Intermediate	\$32.39	\$33.78
34	IT Certified Professional - Associate	\$23.25	\$24.25
35	Seat Management Administrator	\$24.36	\$25.40
36	Configuration Management (CM) Specialist - Senior	\$44.66	\$46.59
37	Configuration Management (CM) Specialist - Intermediate	\$32.39	\$33.78
38	Configuration Management (CM) Specialist - Associate	\$15.73	\$16.39
39	Computer Operator - Senior	\$25.46	\$26.57
40	Computer Operator - Intermediate	\$21.42	\$22.34
41	Computer Operator - Associate	\$14.67	\$15.30
42	Information Assurance Engineer - Senior	\$96.27	\$104.90
43	Information Assurance Engineer - Intermediate	\$58.14	\$60.64
44	Information Assurance Engineer - Associate	\$26.06	\$27.17
45	Information Systems Auditor - Senior	\$36.37	\$37.94
46	Information Systems Auditor - Intermediate	\$28.95	\$30.19
47	Information Systems Auditor - Associate	\$16.75	\$17.46

Contract Year 7 (14 April 2012 – 13 April 2013)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$62.02	\$67.58
49	Data Security Analyst - Intermediate	\$43.18	\$45.04
50	Data Security Analyst - Associate	\$24.80	\$25.89
51	Disaster Recovery/COOP/Contingency Administrator	\$39.70	\$41.41
52	Information Security Specialist - Senior	\$29.52	\$30.79
53	Information Security Specialist - Intermediate	\$22.33	\$23.29
54	Information Security Specialist - Associate	\$14.89	\$15.52
55	Systems Administrator - Senior	\$60.62	\$63.23
56	Systems Administrator - Intermediate	\$49.63	\$51.77
57	Systems Administrator -Associate	\$37.22	\$38.82
58	Database Administrator	\$72.95	\$79.49
59	Database Analyst/Programmer - Senior	\$44.77	\$46.71
60	Database Analyst/Programmer - Intermediate	\$37.22	\$38.82
61	Database Analyst/Programmer - Associate	\$19.73	\$20.57
62	Database Librarian	\$20.10	\$20.96
63	Data Warehousing Project Manager	\$58.54	\$61.07
64	Data Architect	\$98.41	\$107.23
65	Data Warehouse Analyst	\$40.49	\$42.23
66	Data Warehousing Programmer	\$37.22	\$38.82
67	Data Warehousing Administrator	\$32.39	\$33.78
68	Help Desk Coordinator	\$51.28	\$53.49
69	Help Desk Support Service Specialist - Senior	\$43.83	\$45.72
70	Help Desk Support Service Specialist - Intermediate	\$28.13	\$29.33
71	Help Desk Support Service Specialist - Associate	\$21.72	\$22.65
72	PC Support Manager	\$44.66	\$46.59
73	PC Systems Specialist	\$36.48	\$38.05
74	PC Maintenance Technician	\$18.86	\$19.67
75	Web Project Manager	\$49.63	\$51.77
76	Web Designer - Senior	\$38.65	\$40.33
77	Web Designer - Intermediate	\$32.18	\$33.56
78	Web Designer - Associate	\$18.26	\$19.05
79	Web Software Developer - Senior	\$56.57	\$59.01
80	Web Software Developer - Intermediate	\$42.17	\$44.00
81	Web Software Developer - Associate	\$27.54	\$28.72
82	Web Technical Administrator	\$48.95	\$51.07
83	Web Content Administrator	\$28.52	\$29.76
84	Network Administrator - Senior	\$74.64	\$81.34
85	Network Administrator - Intermediate	\$52.73	\$57.45
86	Network Administrator - Associate	\$33.73	\$36.76
87	Network Support Technician - Senior	\$49.72	\$54.18
88	Network Support Technician - Intermediate	\$35.84	\$39.07
89	Network Support Technician - Associate	\$27.79	\$30.28
90	Documentation Specialist - Senior	\$34.11	\$35.58
91	Documentation Specialist - Intermediate	\$19.84	\$20.69
92	Documentation Specialist - Associate	\$17.37	\$18.12
93	Technical Editor	\$45.88	\$49.97
94	Graphics Specialist	\$27.30	\$28.46

Contract Year 7 (14 April 2012 – 13 April 2013)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$69.27	\$72.25
96	ERP Business Analyst - Intermediate	\$55.83	\$58.23
97	ERP Business Analyst - Associate	\$26.06	\$27.17
98	Business Systems Analyst - Senior	\$41.55	\$43.34
99	Business Systems Analyst - Intermediate	\$26.80	\$27.94
100	Business Systems Analyst Associate	\$15.73	\$16.39
101	Information Systems Training Manager	\$55.83	\$60.83
102	Senior Information Systems Training Specialist	\$50.85	\$55.41
103	Intermediate Information Systems Training Specialist	\$30.76	\$32.08
104	Information Systems Training Specialist - Associate	\$16.75	\$17.46

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8 (14 April 2013 – 13 April 2014)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$121.52	\$132.43
2	Program Manager - Intermediate	\$62.64	\$65.34
3	Program Manager - Associate	\$37.59	\$39.21
4	Project Manager - Senior	\$97.23	\$105.95
5	Project Manager - Intermediate	\$60.14	\$62.71
6	Project Manager - Associate	\$46.76	\$48.79
7	Project Planning Manager	\$37.59	\$39.21
8	Project Administrator	\$31.95	\$33.33
9	Project Engineer - Senior	\$80.41	\$83.84
10	Project Engineer - Intermediate	\$59.04	\$61.60
11	Project Engineer - Associate	\$36.09	\$37.65
12	Quality Assurance Analyst - Senior	\$59.81	\$62.40
13	Quality Assurance Analyst - Intermediate	\$39.56	\$41.26
14	Quality Assurance Analyst - Associate	\$19.54	\$20.39
15	Client/Server Network Architect	\$62.64	\$65.34
16	Software Architect	\$80.20	\$83.63
17	Systems Engineer - Senior	\$108.72	\$118.43
18	Systems Engineer - Intermediate	\$62.93	\$65.64
19	Systems Engineer - Associate	\$30.07	\$31.37
20	Managed Systems Engineer - Senior	\$39.26	\$40.96
21	Managed Systems Engineer - Intermediate	\$34.74	\$36.23
22	Managed Systems Engineer - Associate	\$25.20	\$26.28
23	Applications Systems Analyst - Senior	\$69.16	\$75.37
24	Applications Systems Analyst - Intermediate	\$53.45	\$55.76
25	Applications Systems Analyst - Associate	\$22.55	\$23.52
26	Software Engineer - Senior	\$100.33	\$109.31
27	Software Engineer - Intermediate	\$71.41	\$74.50
28	Software Engineer - Associate	\$28.19	\$29.41
29	Applications Programmer - Senior	\$57.88	\$60.39
30	Applications Programmer - Intermediate	\$40.10	\$41.82
31	Applications Programmer - Associate	\$22.55	\$23.52
32	IT Certified Professional - Senior	\$55.46	\$57.84
33	IT Certified Professional - Intermediate	\$32.71	\$34.12
34	IT Certified Professional - Associate	\$23.48	\$24.49
35	Seat Management Administrator	\$24.60	\$25.65
36	Configuration Management (CM) Specialist - Senior	\$45.11	\$47.06
37	Configuration Management (CM) Specialist - Intermediate	\$32.71	\$34.12
38	Configuration Management (CM) Specialist - Associate	\$15.89	\$16.55
39	Computer Operator - Senior	\$25.71	\$26.84
40	Computer Operator - Intermediate	\$21.63	\$22.56
41	Computer Operator - Associate	\$14.82	\$15.45
42	Information Assurance Engineer - Senior	\$97.23	\$105.95
43	Information Assurance Engineer - Intermediate	\$58.72	\$61.25
44	Information Assurance Engineer - Associate	\$26.32	\$27.44
45	Information Systems Auditor - Senior	\$36.73	\$38.32
46	Information Systems Auditor - Intermediate	\$29.24	\$30.49
47	Information Systems Auditor - Associate	\$16.92	\$17.63

Contract Year 8 (14 April 2013 – 13 April 2014)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$62.64	\$68.26
49	Data Security Analyst - Intermediate	\$43.61	\$45.49
50	Data Security Analyst - Associate	\$25.05	\$26.15
51	Disaster Recovery/COOP/Contingency Administrator	\$40.10	\$41.82
52	Information Security Specialist - Senior	\$29.82	\$31.10
53	Information Security Specialist - Intermediate	\$22.55	\$23.52
54	Information Security Specialist - Associate	\$15.04	\$15.68
55	Systems Administrator - Senior	\$61.23	\$63.86
56	Systems Administrator - Intermediate	\$50.13	\$52.29
57	Systems Administrator -Associate	\$37.59	\$39.21
58	Database Administrator	\$73.68	\$80.28
59	Database Analyst/Programmer - Senior	\$45.22	\$47.18
60	Database Analyst/Programmer - Intermediate	\$37.59	\$39.21
61	Database Analyst/Programmer - Associate	\$19.93	\$20.78
62	Database Librarian	\$20.30	\$21.17
63	Data Warehousing Project Manager	\$59.13	\$61.68
64	Data Architect	\$99.39	\$108.30
65	Data Warehouse Analyst	\$40.89	\$42.65
66	Data Warehousing Programmer	\$37.59	\$39.21
67	Data Warehousing Administrator	\$32.71	\$34.12
68	Help Desk Coordinator	\$51.79	\$54.02
69	Help Desk Support Service Specialist - Senior	\$44.27	\$46.18
70	Help Desk Support Service Specialist - Intermediate	\$28.41	\$29.62
71	Help Desk Support Service Specialist - Associate	\$21.94	\$22.88
72	PC Support Manager	\$45.11	\$47.06
73	PC Systems Specialist	\$36.84	\$38.43
74	PC Maintenance Technician	\$19.05	\$19.87
75	Web Project Manager	\$50.13	\$52.29
76	Web Designer - Senior	\$39.04	\$40.73
77	Web Designer - Intermediate	\$32.50	\$33.90
78	Web Designer - Associate	\$18.44	\$19.24
79	Web Software Developer - Senior	\$57.14	\$59.60
80	Web Software Developer - Intermediate	\$42.59	\$44.44
81	Web Software Developer - Associate	\$27.82	\$29.01
82	Web Technical Administrator	\$49.44	\$51.58
83	Web Content Administrator	\$28.81	\$30.06
84	Network Administrator - Senior	\$75.39	\$82.15
85	Network Administrator - Intermediate	\$53.26	\$58.02
86	Network Administrator - Associate	\$34.07	\$37.13
87	Network Support Technician - Senior	\$50.22	\$54.72
88	Network Support Technician - Intermediate	\$36.20	\$39.46
89	Network Support Technician - Associate	\$28.07	\$30.58
90	Documentation Specialist - Senior	\$34.45	\$35.94
91	Documentation Specialist - Intermediate	\$20.04	\$20.90
92	Documentation Specialist - Associate	\$17.54	\$18.30
93	Technical Editor	\$46.34	\$50.47
94	Graphics Specialist	\$27.57	\$28.74

Contract Year 8 (14 April 2013 – 13 April 2014)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$69.96	\$72.97
96	ERP Business Analyst - Intermediate	\$56.39	\$58.81
97	ERP Business Analyst - Associate	\$26.32	\$27.44
98	Business Systems Analyst - Senior	\$41.97	\$43.77
99	Business Systems Analyst - Intermediate	\$27.07	\$28.22
100	Business Systems Analyst Associate	\$15.89	\$16.55
101	Information Systems Training Manager	\$56.39	\$61.44
102	Senior Information Systems Training Specialist	\$51.36	\$55.96
103	Intermediate Information Systems Training Specialist	\$31.07	\$32.40
104	Information Systems Training Specialist - Associate	\$16.92	\$17.63

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9 (14 April 2014 – 13 April 2015)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$122.74	\$133.75
2	Program Manager - Intermediate	\$63.27	\$65.99
3	Program Manager - Associate	\$37.97	\$39.60
4	Project Manager - Senior	\$98.20	\$107.01
5	Project Manager - Intermediate	\$60.74	\$63.34
6	Project Manager - Associate	\$47.23	\$49.28
7	Project Planning Manager	\$37.97	\$39.60
8	Project Administrator	\$32.27	\$33.66
9	Project Engineer - Senior	\$81.21	\$84.68
10	Project Engineer - Intermediate	\$59.63	\$62.22
11	Project Engineer - Associate	\$36.45	\$38.03
12	Quality Assurance Analyst - Senior	\$60.41	\$63.02
13	Quality Assurance Analyst - Intermediate	\$39.96	\$41.67
14	Quality Assurance Analyst - Associate	\$19.74	\$20.59
15	Client/Server Network Architect	\$63.27	\$65.99
16	Software Architect	\$81.00	\$84.47
17	Systems Engineer - Senior	\$109.81	\$119.61
18	Systems Engineer - Intermediate	\$63.56	\$66.30
19	Systems Engineer - Associate	\$30.37	\$31.68
20	Managed Systems Engineer - Senior	\$39.65	\$41.37
21	Managed Systems Engineer - Intermediate	\$35.09	\$36.59
22	Managed Systems Engineer - Associate	\$25.45	\$26.54
23	Applications Systems Analyst - Senior	\$69.85	\$76.12
24	Applications Systems Analyst - Intermediate	\$53.98	\$56.32
25	Applications Systems Analyst - Associate	\$22.78	\$23.76
26	Software Engineer - Senior	\$101.33	\$110.40
27	Software Engineer - Intermediate	\$72.12	\$75.25
28	Software Engineer - Associate	\$28.47	\$29.70
29	Applications Programmer - Senior	\$58.46	\$60.99
30	Applications Programmer - Intermediate	\$40.50	\$42.24
31	Applications Programmer - Associate	\$22.78	\$23.76
32	IT Certified Professional - Senior	\$56.01	\$58.42
33	IT Certified Professional - Intermediate	\$33.04	\$34.46
34	IT Certified Professional - Associate	\$23.71	\$24.73
35	Seat Management Administrator	\$24.85	\$25.91
36	Configuration Management (CM) Specialist - Senior	\$45.56	\$47.53
37	Configuration Management (CM) Specialist - Intermediate	\$33.04	\$34.46
38	Configuration Management (CM) Specialist - Associate	\$16.05	\$16.72
39	Computer Operator - Senior	\$25.97	\$27.11
40	Computer Operator - Intermediate	\$21.85	\$22.79
41	Computer Operator - Associate	\$14.97	\$15.60
42	Information Assurance Engineer - Senior	\$98.20	\$107.01
43	Information Assurance Engineer - Intermediate	\$59.31	\$61.86
44	Information Assurance Engineer - Associate	\$26.58	\$27.71
45	Information Systems Auditor - Senior	\$37.10	\$38.70
46	Information Systems Auditor - Intermediate	\$29.53	\$30.79
47	Information Systems Auditor - Associate	\$17.09	\$17.81

Contract Year 9 (14 April 2014 – 13 April 2015)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
48	Data Security Analyst - Senior	\$63.27	\$68.94
49	Data Security Analyst - Intermediate	\$44.05	\$45.94
50	Data Security Analyst - Associate	\$25.30	\$26.41
51	Disaster Recovery/COOP/Contingency Administrator	\$40.50	\$42.24
52	Information Security Specialist - Senior	\$30.12	\$31.41
53	Information Security Specialist - Intermediate	\$22.78	\$23.76
54	Information Security Specialist - Associate	\$15.19	\$15.84
55	Systems Administrator - Senior	\$61.84	\$64.50
56	Systems Administrator - Intermediate	\$50.63	\$52.81
57	Systems Administrator -Associate	\$37.97	\$39.60
58	Database Administrator	\$74.42	\$81.08
59	Database Analyst/Programmer - Senior	\$45.67	\$47.65
60	Database Analyst/Programmer - Intermediate	\$37.97	\$39.60
61	Database Analyst/Programmer - Associate	\$20.13	\$20.99
62	Database Librarian	\$20.50	\$21.38
63	Data Warehousing Project Manager	\$59.72	\$62.30
64	Data Architect	\$100.38	\$109.38
65	Data Warehouse Analyst	\$41.30	\$43.08
66	Data Warehousing Programmer	\$37.97	\$39.60
67	Data Warehousing Administrator	\$33.04	\$34.46
68	Help Desk Coordinator	\$52.31	\$54.56
69	Help Desk Support Service Specialist - Senior	\$44.71	\$46.64
70	Help Desk Support Service Specialist - Intermediate	\$28.69	\$29.92
71	Help Desk Support Service Specialist - Associate	\$22.16	\$23.11
72	PC Support Manager	\$45.56	\$47.53
73	PC Systems Specialist	\$37.21	\$38.81
74	PC Maintenance Technician	\$19.24	\$20.07
75	Web Project Manager	\$50.63	\$52.81
76	Web Designer - Senior	\$39.43	\$41.14
77	Web Designer - Intermediate	\$32.83	\$34.24
78	Web Designer - Associate	\$18.62	\$19.43
79	Web Software Developer - Senior	\$57.71	\$60.20
80	Web Software Developer - Intermediate	\$43.02	\$44.88
81	Web Software Developer - Associate	\$28.10	\$29.30
82	Web Technical Administrator	\$49.93	\$52.10
83	Web Content Administrator	\$29.10	\$30.36
84	Network Administrator - Senior	\$76.14	\$82.97
85	Network Administrator - Intermediate	\$53.79	\$58.60
86	Network Administrator - Associate	\$34.41	\$37.50
87	Network Support Technician - Senior	\$50.72	\$55.27
88	Network Support Technician - Intermediate	\$36.56	\$39.85
89	Network Support Technician - Associate	\$28.35	\$30.89
90	Documentation Specialist - Senior	\$34.79	\$36.30
91	Documentation Specialist - Intermediate	\$20.24	\$21.11
92	Documentation Specialist - Associate	\$17.72	\$18.48
93	Technical Editor	\$46.80	\$50.97
94	Graphics Specialist	\$27.85	\$29.03

Contract Year 9 (14 April 2014 – 13 April 2015)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
95	ERP Business Analyst - Senior	\$70.66	\$73.70
96	ERP Business Analyst - Intermediate	\$56.95	\$59.40
97	ERP Business Analyst - Associate	\$26.58	\$27.71
98	Business Systems Analyst - Senior	\$42.39	\$44.21
99	Business Systems Analyst - Intermediate	\$27.34	\$28.50
100	Business Systems Analyst Associate	\$16.05	\$16.72
101	Information Systems Training Manager	\$56.95	\$62.05
102	Senior Information Systems Training Specialist	\$51.87	\$56.52
103	Intermediate Information Systems Training Specialist	\$31.38	\$32.72
104	Information Systems Training Specialist - Associate	\$17.09	\$17.81

Other Direct Cost

	Rate
ODC-Fixed Price (Estimated)	10.00%
ODC-Time and Material (Estimated)	6.00%
ASCP Contract Source Equipment (Estimated)	6.00%
Travel and Per Diem (Estimated)	6.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%