



SAP Perfect Plant — SAP MII Solutions for Manufacturers

Improve production standards and output targets, increase production efficiency, control costs, and enhance asset management through accurate, real-time information.

Gain Shop Floor visibility through access to accurate, real-time information vital to management and continuous improvement of manufacturing facilities. Dell Services combines proven manufacturing expertise with the SAP MII technology to help manufacturers integrate information from production floor devices, production workers, supply partners, third-party operation and distribution providers, and customers, thereby enabling continuous improvement programs such as Lean Manufacturing and Six Sigma initiatives.

Enjoy greater visibility of the production environment while forging strong links across your enterprise.

The SAP MII (Cross-Application Manufacturing Integration and Intelligence) software and management solution is targeted for rapid implementation of an efficient, flexible production plant floor information interface mechanism between Level 2 manufacturing devices and enterprise processes, providing an effective manufacturing dashboard that delivers key information to managers and supervisors in a consistent and thorough format to enhance Business Intelligence (BI) analytics. The MII tools work well in heterogeneous application environments independent of other SAP applications or in environments that already include other SAP applications.

SAP MII complements Dell Services' tailored SAP industry offerings for Mill Products Industries (metals, paper, building products, textiles) and Chemical Producers as the manufacturing production floor component of rapidly installed, industry-specific business process and information solutions. The MII offering also holds excellent potential for rapidly improving visibility of production execution information in other manufacturing-intensive industries such as Industrial Machinery and Components, Aerospace and Defense, Automotive, Food and Beverage, and Consumer Packaged Goods.

Dell Services is working closely with SAP in the MII benefit-enabler program, with target goals of enabling MII pilot implementations within four to six weeks and support for rollout of additional functionality in rapid incremental time phases characterized by high payback for each implementation phase.

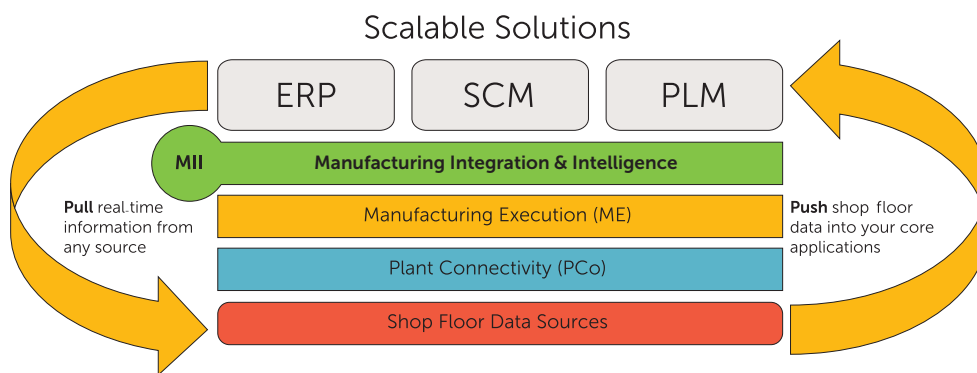
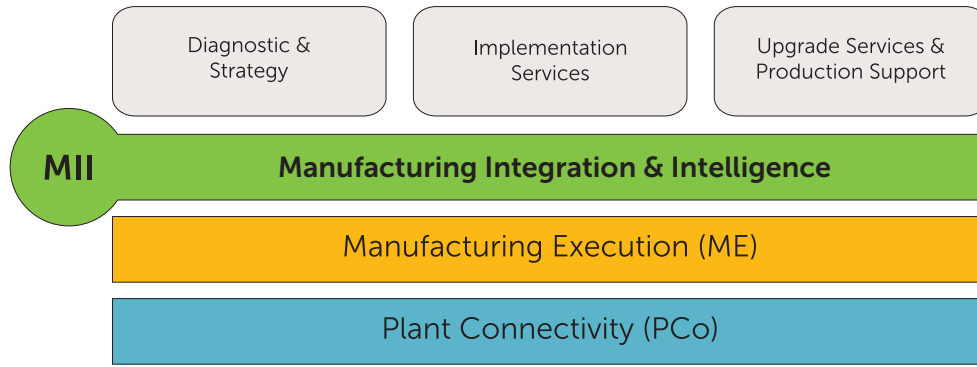
At A Glance

Dell Services helps manufacturers improve the speed of access and visibility of their production environment while forging additional links between production shop floor activity and the remainder of their enterprise business processes and systems.

Our SAP-certified associates can implement the SAP MII solution to help companies harness and control their production planning, facility management, inventory management, and quality assurance. The MII solution:

- Includes prepackaged interfaces and dashboard functions
- Enables predictable implementation time — usually 90 to 120 days
- Leverages existing infrastructure — does not replicate data
- Is standards-compliant
- Supports Six Sigma, Lean manufacturing, and right-first-time manufacturing

Dell Services can help you design, implement, and manage your enterprise-wide SAP implementation. Our experience as a leading technology and systems integrator means you get the results you need at an affordable price.



Trust Dell Services

To help manufacturers enhance the value of their SAP and MII investments, Dell Services has built methodologies and processes based on our experience with successful design, development, and management of manufacturing plant solutions and ERP solutions. With this expertise, we have established a proven approach that makes implementations predictable for our customers while providing the high degree of customization that many businesses require.

The Dell Services MII solution offers several key advantages:

- Provides a cost-effective onshore/offshore service model that delivers a predictable, cost-effective solution (usually within 90-120 days)
- Includes our pre-packaged templates for common business transactions, interfaces, reports, and dashboard functions (such as "Overall Equipment Effectiveness")
- Leverages existing infrastructure to capture real-time information without duplicating data
- Supports initiatives for Six Sigma, Lean Manufacturing, and right-first-time manufacturing
- Enables a scalable platform that is positioned for long-term growth

To help deliver the results you expect, Dell Services has a fully staffed and experienced SAP team that includes seasoned process consultants, architects, and technologists. Working in close collaboration with SAP and combined with our proven onshore and offshore applications teams, Dell Services has a full range of capabilities to help your business achieve success.

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.



Dell is a Global Technology Partner.
Dell Services is a North American Services Partner, my SAP Services Partner, and Certified ASAP Partner.

