



Facts

Who We Serve

Perot Systems applies integrated technologies and process solutions that are tailored to client needs. Our service model features a mature global delivery platform and deep industry expertise along with a corporate mission of operational excellence. We serve more than 1,000 clients in Healthcare, Government, Manufacturing, Consumer Products and Services, and Financial Services.

Healthcare

Perot Systems has long been recognized as a leader in providing customized IT, applications, and revenue cycle solutions for the healthcare industry. We:

- Facilitate the use of innovative technologies such as electronic health records (EHR) to improve patient safety and quality of care.
- Implement proven administrative, financial, and clinical processes to support care delivery and operations.
- Eliminate waste to achieve financial stability, clinical and administrative quality, and service excellence.

- Hospitals
- Payers
- Physicians
- Pharmacy and Supply Chain

Government

We provide outsourcing, consulting, and professional services that merge the best practices and efficiencies of the private sector with our deep understanding of the regulatory and mission requirements of the public sector. We offer:

- ITIL-based best practices delivering both government-owned/contractor-operated and contractor-owned/contractor-operated solutions.
- Services built on mature assessed processes and industry-leading best practices in Service Oriented Architecture (SOA).
- Deep expertise in federal financial and budget solutions, process improvement, scientific and engineering services, and CIO enterprise management support.

- Civilian Agencies
- Department of Defense
- Homeland Security
- Intelligence Communities

Manufacturing

We help clients meet their goals and specifications in large-scale production environments by providing infrastructure and applications solutions and technical expertise for all phases of the manufacturing process. We:

- Deliver lean product engineering and design technologies to increase productivity and innovation.
- Energize the conversion of raw materials and component parts into finished goods through comprehensive integration of technology.
- Reduce cost and waste by applying best-practices, process engineering, and ERP technologies to supply chain and resource management.

- Mill Products
- Power Generation
- Industrial Equipment
- Automotive
- Aerospace

Consumer Products and Services

We help clients who produce products or provide services be more responsive to their customers by implementing, optimizing, and reducing the cost of technology-based solutions. We:

- Optimize infrastructure and applications to increase resource management and production efficiencies.
- Implement, improve and maintain core management and ERP systems for highly effective supply chains.
- Create effective decision support systems through enterprise data integration and informatics.

- Consumer Packaging
- Travel, Transportation and Logistics
- Telecommunications and Mobility
- Media
- Professional Services

Financial Services

We help clients meet target goals in regulatory compliance, cost-per-transaction, and customer retention with infrastructure, applications and business process consulting and outsourcing solutions that can improve core services and critical processes. We:

- Provide consulting and re-engineering services focused on end-state infrastructure and applications architecture.
- Develop, test, and maintain bespoke applications and integrate products to provide seamless operations.
- Shorten new business timelines by accelerating product implementations.

- Investment Banking and Capital Markets
- Payments and Cash Management
- Commercial Banks
- Cards
- Loans and Mortgages
- Life Insurance

About Perot Systems

Founded in 1988 by a team of eight technology industry pioneers, including Ross Perot.

Fortune 1000 corporation with 2008 revenues of \$2.8 billion.

Employs more than 23,000 associates serving more than 1,000 clients in North America, Europe, the Middle East, and Asia.

Maintains a global network of delivery centers and manages more than 288,000 desktops, notebooks, and servers worldwide.

Named to *Fortune's* "Most Admired Companies in America" list for IT Services for third consecutive year (2006-2008).

Perot Systems earns Outsourcing Excellence "Best Partnership" Award with Harvard Pilgrim Health Care (2008) and Old Mutual Financial Network (2007).

Perot Systems ranked Best in KLAS for Clinical Implementation – Principal* and #1 for Clinical Implementation Services**.

Ranked the number one "Information Technology Outsourcing Vendor" in the 2008 Black Book of Outsourcing.

Made Forbes magazine's "Platinum 400 Best Big Companies" list for the fourth consecutive year.

Listed on the New York Stock Exchange as "PER".

Our Values

We serve our customers.

We value our people.

We operate with integrity.

We reward our stockholders.

We contribute to our community.

CLIENTS

REPRESENTATIVE CLIENT LIST

- AARP
- Akin Gump Strauss Hauer & Feld LLP
- Albany International
- Alcon, Inc.
- athenahealth, Inc.
- Bankers Life and Casualty Company
- Budget Truck Rental
- BUPA Australia
- Cartus Corporation
- Catholic Healthcare Partners
- Catholic Healthcare West
- Cedars-Sinai Health System
- CNH Global N.V.
- CVS/pharmacy
- Daughters of Charity Health System
- Empyrean Benefit Solutions
- Experian
- Federal Aviation Administration
- FedEx Ground
- Genworth Financial
- Graphic Packaging
- Harvard Pilgrim Health Care, Inc.
- Health Authority of Abu Dhabi
- Hubbell Incorporated
- Jewish Hospital & St. Mary's Healthcare
- KB Home
- Key Safety Systems, Inc.
- Legacy Marketing Group
- Lockheed Martin Aeronautics Company
- Lucile Packard Children's Hospital
- Lufthansa Systems AG
- MAG Industrial Automation Systems
- Moody's Corporation
- NASA
- National Life Group
- National Oceanic and Atmospheric Administration
- Neenah Paper, Inc.
- New West Health Services
- New York Downtown Hospital (NYDH)
- Northern Arizona Healthcare
- Oakwood Healthcare
- Old Mutual Financial Network
- OMNOVA Solutions Inc.
- Owens & Minor, Inc.
- Parsons Corporation
- Personal Shopper, Inc.
- Physicians Plus Insurance Corporation
- PTC Alliance Corporation
- Severstal North America
- Sinai Health System
- St. Joseph Health System
- Stanford Hospital & Clinics
- Surgical Care Affiliates
- Tenet Healthcare Corporation
- Thomas Strip Steel Division of the Corus Group
- Triton Container International Limited
- Tufts Medical Center
- U.S. Air Force
- U.S. Citizenship and Immigration Services
- U.S. Coast Guard
- U.S. Department of Education
- U.S. Department of Energy
- U.S. Department of Health and Human Services
- U.S. Department of Homeland Security
- U.S. Department of Justice
- U.S. Department of Veterans Affairs
- U.S. Intelligence Community
- U.S. Navy
- UBS Investment Bank
- University Physicians & Surgeons, Inc.
- Vanguard Car Rental USA Inc.
- Volkswagen of America, Inc.
- Vought Aircraft Industries, Inc.
- Washington Group International, Inc.
- Wellpoint Health Networks, Inc.
- Whirlpool Corporation
- Windsor Health Plan, Inc.
- YRC Worldwide

What We Do

Merging deep industry expertise and world-class, globally delivered services, Perot Systems is a leading provider of infrastructure, applications, and business process solutions to our target markets.

INFRASTRUCTURE SOLUTIONS

- Storage
- Servers (x86, midrange, and mainframe)
- Cloud Computing
- Business Continuity and Disaster Recovery
- Data Center Services
- Hosting
- Service Desk
- Desktop Management and Services
- Messaging
- IT Portfolio Assessment
- Converged Networks
- Mobility and Wireless
- Network Management
- Data Center Networking
- Security Operations Center
- Security Administration
- Transition and Transformation
- Business Service Management
- Event Management and Monitoring
- IT Consulting

APPLICATIONS SOLUTIONS

- Sourcing Readiness
- Innovation Diagnostics
- Applications Portfolio Assessment
- Business Strategy Consulting
- Organizational Change Management
- Systems Implementation and Integration
- Legacy Modernization
- Enterprise Packaged Solutions
- Application Development and Maintenance
- Upgrades and Enhancements
- Web Enabled Solutions
- Business Intelligence and Dashboards
- Data Marts and Warehouses
- Availability and Performance Monitoring
- Scalability and Reliability Improvements
- Functionality and Usability Enhancements
- Application Support
- Functional Support
- Application Maintenance
- Performance Testing and Tuning

BUSINESS PROCESS SOLUTIONS

- Contact Center
- Client Care Services
- Inbound Technical Assistance
- Automated Adjudication
- Document Management
- Payment Services
- Mailroom
- Rules-Driven Sorting
- Scanning and Imaging
- Data Capture and Entry
- OCR/ICR and Data Cleansing
- EDI, Electronic and Direct Systems
- Check Printing
- Transaction Processing
- Complex Rule-Driven Transactions
- Source-to-Pay
- Order-to-Cash
- Claims Processing and Administration

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* 2008 Top 20 Best in KLAS Awards: Software & Professional Services. December 2008. ** Clinical Implementation Services report, April 2008. * and ** KLAS Confidential Information. © 2008 KLAS Enterprises, LLC. All rights reserved. www.KLASresearch.com

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