



Solutions for the Transportation and Logistics Industry



Optimize Performance & Maximize Value

Managing logistics and transactions in a way that maximizes efficiencies and reduces costs, all while delivering a customer service experience that is "best in class" is extremely challenging. For many, success hinges on the ability to integrate and optimize information technology - and businesses are turning to Perot Systems for help.

Using a flexible and collaborative approach, Perot Systems works side-by-side with our customers to align information technology with strategic business processes, creating tailored solutions that accelerate growth, streamline operations, reduce risks, create new levels of customer value ... and much more!

Envision.

Design.

Moving Companies in the Right Direction

Perot Systems has designed systems and developed IT strategies for transportation and logistics companies around the world. Our satisfied customers include leading airlines, cargo carriers, freight forwarders and third-party logistics providers. Our industry-specific solutions range from customized rating and billing engines, country-specific web sites, and activity-based process optimization to reductions in outstanding receivables and overall costs. Our ability to deliver result oriented solutions allows our customers to increase efficiency, lower their overall costs and even reduce the days receivables are outstanding.

Special Handling

At Perot Systems, we understand the market needs and challenges associated with specific sectors of the transportation and logistics industry and have a proven track record in developing and implementing focused, results-driven solutions.

Shipping Specialization

By automating supply chain processes and integrating electronic booking with your trading partners, order management and procurement processes become more efficient to allow your customers self-service capabilities - further optimizing communications and resources. Perot Systems can help your business merge disparate supply chain tools, and create operating efficiencies. Whether you are moving raw material, sub-assemblies or finished goods, seek a technology provider that can help you optimize unit cost, order frequency and inventory turns.

Carrier and Logistics Specialization

Perot Systems excels at end-to-end integration for ordering, fulfillment, tracking and tracing optimization, invoicing and payment procurement. And by increasing visibility into a shippers' demands, carriers and logistics providers can better predict and react to these demands. This seamless integration between shippers and carriers enables functionality like electronic proof of delivery with integrated accounts receivable and even accounts payable. Imagine receiving payment 24 hours after proof of delivery. Perot Systems can link all your critical systems for more efficient and effective data management and visibility, reduced costs and enhanced customer service.

Industry-Specific Services & Solutions that Deliver Results

Real-World Solutions

- Rating Engine - designed and implemented fully-customized rating and billing engines for a full-service global leasing company that included 700 tables and an infinite number of routings that delivered sub-second response time.
- Activity Based Pricing - streamlined and optimized order management and fulfillment for a leading national distributor, supporting the transition from cost-plus to an activities-based model to maximize both the supply chain and assets.
- Data Center Migration - moved data center and reorganized the staff and technological infrastructure for a global leader in supply chain and transportation management solutions. Outstanding receivables were reduced by 66% and overhead dropped 30%, while improvements to the bottom line increased by over \$3 million.

Deliver.

Lead.

Service Offerings Tailored to Meet Your Needs

Consulting Services

Perot Systems provides process and technology integration, collaboration across the enterprise, optimization opportunities and customer-facing differentiators. We'll join forces with your management and staff to understand your business and recommend both current and future changes to yield a measurable return on investment and assets - fast.

Software Services

By utilizing proven methodologies, Perot Systems consistently delivers development projects on time and on, or under budget. Companies seeking to increase the accuracy and timeliness of data, shorten cash application cycles and focus on serving customers choose Perot Systems.

IT Infrastructure Services

Our freight and logistics customers can reap the benefits of enterprise-wide continuity, a reduction in management and communications costs, and increased reliability. We'll help your company optimize the performance and maximize the value of its investment in IT - from software and hardware to support personnel.



Representative Customers

KLM Royal Dutch Airlines
Lufthansa Cargo, AG
Owens & Minor, Inc.
Frankfurt Airport
Hannover Airport
Hapag Lloyd
LTU Airline
Sabena Cargo
Schiphol Airport
SwissAir Logistics
Swiss Cargo
Triton Container International, Ltd.



INTEGRATED SERVICE OFFERINGS IN TRANSPORTATION

CONSULTING SERVICES

Business Process Optimization
Business and Market Analysis
Supply Chain Management (warehouse/order management)
E-business Engineering
Program and Project Management

SOFTWARE SERVICES

Applications Development and Management
Data Mining and Analysis
Electronic Bill Presentment and Payment (EBPP)
Integrated Booking Engines, Procurement and
Supply Chain Management

INFRASTRUCTURE SERVICES

Data Center Outsourcing
Desktop and Network Management
IT Management Services
Systems Integration, Architecture, Planning
and Implementation

Perot Systems Transportation & Logistics is a leading provider of technology-based business solutions for the transportation and logistics industries. Associates from around the globe with deep industry expertise provide IT outsourcing, application development, systems integration, management consulting services and business process outsourcing to maximize customers' technology investments and align them with their corporate strategies. These services support cost reductions, improved customer satisfaction, streamlined operations, enhanced security and increased profitability. Perot Systems Transportation & Logistics customers include leading airlines, cargo carriers, freight forwarders and third-party logistics providers.

perotsystems®

Transportation & Logistics

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