



About Perot Systems

Perot Systems is a worldwide provider of information technology services and business process solutions. Through its flexible and collaborative approach, Perot Systems integrates expertise from across the company to deliver custom solutions that enable clients to accelerate growth, streamline operations and create new levels of customer value.

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PEROT SYSTEMS NAMED A "LEADER" IN NORTH AMERICAN APPLICATIONS OUTSOURCING AND A "LEADER" IN IT INFRASTRUCTURE OUTSOURCING BY A PROMINENT INDEPENDENT RESEARCH FIRM.

Applications Outsourcing (AO)

Excerpts from The Forrester Wave™ Vendor Summary (Q1 2007)*

- Perot Systems ... enjoys a strong reputation for cultural fit, price competitiveness, and vertical industry/business domain competency.
- It also scored well in the ability to improve the quality of applications under management by client references, which most suppliers failed to demonstrate.
- It was one of the relatively few providers that succeeded in translating domain competency in the context of AO engagements.

Technical Approach – Perot Systems has a strong technical approach, including high technical competency.

Engagement Approach – Perot Systems has significant strengths in its engagement approach, including relatively strong perceived price competitiveness as judged by client references.

Functional Approach – Perot Systems has offshore capability and ERP capability appropriate to its size.

Client Reference Score – Perot Systems' overall client reference score was 4.1 out of 5.0—a strong score.

*(Source: "Perot Systems Is A Leading North American Applications Outsourcing Provider", Forrester Research, Inc., March 2007)

"We are honored to be chosen as a leader in the Forrester AO Wave and are particularly pleased that the process highlighted our strong industry expertise as well as our deep applications management experience."

*Anurag Jain
Managing Director, Consulting & Applications and
Insurance & Business Process Solutions, Perot Systems*

IT Infrastructure Outsourcing

Excerpts from The Forrester Wave™ Vendor Summary (Q2 2007)**

- Breadth of delivery ... along with perfect reference client scores, an excellent strategy for the future, and a well-articulated value proposition resulted in the strong placing.
- Perot Systems ... is more tightly targeting certain vertical markets (such as healthcare, manufacturing, insurance, government) rather than trying to be all things to all infrastructure clients.
- Perot Systems presented one of the most complete plans for enhancements along with a concrete timeline for implementation.

Global Delivery Model – Perot Systems has an infrastructure delivery presence in the US, UK, and India to provide service that balances risk, cost, and service requirements.

Implementation Capability – Perot Systems employs multiple processes and methodologies for transition and transformation in the infrastructure business. The firm has developed its proprietary methodology for transforming delivery of application and infrastructure delivery.

Clients on Implementation – Perot Systems received a rating of 4.89 out of 5.00 for implementation.

***(Source: "Perot Systems Is A Leader in Global IT Infrastructure Outsourcing", Forrester Research, Inc., June 2007)

"We believe these infrastructure results reflect Perot Systems' ability to establish trust with our clients by building effective business teams focused on achieving outstanding results and high levels of customer satisfaction."

*Mike McClaskey
Vice President of Infrastructure Solutions division
and corporate Chief Information Officer, Perot Systems*